

3RD QUARTER 2023

EA'S ONE-DAY CONFERENCE ON NIGERIA'S ECONOMIC OUTLOOK



GLOBAL | SUBNATIONAL | NATIONAL | CORPORATE

For whom: **CEOs, EDs, CFOs, CROs, Policymakers, Investors, Diplomats,
and Donors**

Date: **Thursday, 20 July 2023** | Time: **9:00 am-5:00 pm** | Fee: **N97, 500 per person.**

Venue: **Lagos Continental Hotel** (*with online option*)
Plot 52A, Kofo Abayomi Street, Victoria Island.

EA'S ONE-DAY CONFERENCE ON NIGERIA'S ECONOMIC OUTLOOK

Economic Associates (EA) will host a conference on **Nigeria's Economic Outlook** on Thursday, 20 July 2023, at Lagos Continental Hotel (with online option), Plot 52A, Kofo Abayomi Street, Victoria Island.

This conference will explore interlinkages across four sub-themes:

- Global Outlook: Ripple-effects of geo-political tensions on the outlook of global income and wealth.
- National Outlook: How to stabilize revenue, debt, debt costs, forex, exchange rate, and inflation.
- Subnational Outlook: How to stay solvent, renew hot spots, upgrade value chains, and upskill.
- Corporate Outlook: How to rebalance transactions and portfolios to maximize net worth.

EA conferences provide rich opportunities to:

- ◇ Analyze the evolving uneven patterns of the income and wealth effects of the last four global storms.
- ◇ Identify latest trends and new trajectories of global income and wealth following the storms.
- ◇ Evaluate income and wealth vulnerabilities at national, subnational, sectoral, and corporate levels.
- ◇ Explore resilience options for national, subnational, and corporate income and wealth portfolios.

The cognitive and adaptive take-aways from this conference include:

- Cognitive toolkit for relating global income and wealth shocks to operations.
- New evidence on national, subnational, and corporate trajectories.
- Medium term scenarios for global and national income and wealth.
- Adaptive toolkit for resilient national, subnational, and corporate net worth.

08.30-09.00	Arrival Tea/Coffee and Registration
09.00-09.45	Introductions and Overview
09.45-11.00	Session 1: Global Outlook <ul style="list-style-type: none"> • Perfect Storms: <i>Uneven Patterns in the Effects of Recent Global Shocks</i> • Beyond the Storms: <i>Current Outlook of Global Income and Wealth</i>
11.00-11.30	Break
11.30-13.00	Session 2: National Outlook <ul style="list-style-type: none"> • Nigeria Amid Storms: <i>Liquidity Crisis- Revenue, Debt, Debt Costs, Reserves</i> • Soaring Above Storms: <i>Seeing Beyond Taxes, Borrowing Better, Issuing Equity</i>
13.00-14.00	Lunch
14.00-15.15	Session 3: Subnational Outlook <ul style="list-style-type: none"> • States Amid Storms: <i>Insolvency, Decay, Stagnation, Misery</i> • Soaring Above Storms: <i>Optimizing Portfolios, Places, Products, Skills</i>
15.15-15.45	Break
15.45-17.00	Session 4: Corporate Outlook <ul style="list-style-type: none"> • Companies Amid Storms: <i>Strong Income Headwinds, Strong Assets Tailwinds</i> • Soaring Above Storms: <i>Differentiate, Innovate, Financialize to Optimize Net Worth</i>

Participation is by prior reservation, subject to confirmation by EA. Confirmed participants will receive conference materials ahead of the day.

Please complete the online reservation form at www.econassociates.com, or call **Omotola 0703 344 2370**, or e-mail info@econassociates.com for more information.



Dr. Ayo Teriba
Facilitator

Ayo is CEO of Economic Associates (EA), Visiting Faculty at Nigerian University of Technology and Management (NUTM), Vice-Chairman of Technical Committee of the National Council on Privatization (TC-NCP), and Member of Governing Council of Ministry of Finance Incorporated (MOFI).

He earned B.Sc. Economics from University of Ibadan as all-round best economics graduate in 1988, M.Sc. Economics from Ibadan in 1990, M.Phil. Economics of Developing Countries as a Cambridge-DfID Scholar from Cambridge in 1992, and Ph.D. in Econometrics from Durham in 2003.

He has consulted for companies, government, and bilateral/multilateral agencies like DfID, GIZ, USAID, UNDP, UNIDO, and World Bank, was a Visiting Scholar to IMF Research Department in Washington DC and has received grants from Ford Foundation and Rockefeller Foundation.

He was Coordinator, Technical Working Group (TWG) on Financial Sector and Capital Markets on National Development Plan MTNDP 2021-25, Member, Presidential Advisory Committee on Implementation of National Minimum Wage, Member, Nigeria Industrial and Competitiveness Council, and Member, National Economic Intelligence Committee (NEIC).

Ayo is well known for spearheading economic reform advocacy.

- i. His advocacy for Naira re-denomination spurred the birth of 100-, 200, 500- and 1000-Naira notes.
- ii. His advocacy for unlocking liquidity spurred the rebirth of Ministry of Finance Incorporated (MOFI).

His current reform advocacy themes include:

- I. How Nigeria use democratic legitimacy to effectively deliver better economic outcomes.
- II. How Naira notes can meet retail and other payments with minimum number of pieces. How Nigeria can unlock liquidity from public companies, real estate, and infrastructure.
- III. How states can unlock revenue from state-owned assets, value chains, places, and skills.
- IV. How companies can upgrade value chains and optimize portfolios to maximize net worth.

ABOUT EA

WHAT WE DO

Incorporated in 2004, Economic Associates (EA) equips decision-makers with the information needed for the creation, preservation, and optimization of economic value in Nigeria. Our conferences, seminars, reports, and advisory clients have included decision makers and analysts from manufacturing, trading, banking, investment, stock broking, consulting, federal and state government ministries, departments and agencies, multinational corporations, embassies, and multi-lateral and bilateral development partners.

Our service offerings currently revolve around five work areas:

- **Global Outlook:** *Ripple-Effects of Geo-political Tensions on Global Income and Wealth*
- **National Outlook:** *How to Stabilize Revenue, Debt Costs, Forex, Exchange Rate, and Growth*
- **Subnational Outlook:** *Stay Solvent, Regenerate Hot Spots, Upgrade Value Chains, and Upskill*
- **Corporate Outlook:** *How to Rebalance Transactions and Portfolios to Optimize Earnings and Assets*

EA offers three mutually reinforcing modalities for tracking and realigning strategies with global evolution:

1. Our open-enrolment conferences on **Nigeria's Economic Outlook** offer decision makers opportunities to engage external peers, with varied backgrounds and aspirations, on the latest developments in global, national, sub-national, and sectoral spheres, and refine their tacit notions of the best adaptive responses to unfolding realities.
2. Our subscription services on **Nigeria's Economic Outlook Report** and **Leading Indicators Databases** codify insights from our conferences for wider circulation among decision makers at national, sub-national, and sectoral levels who want reference documents for guiding economic decisions.
3. Our in-house presentations on **Nigeria's Economic Outlook** offer decision makers opportunities for the deeper internal engagement needed to assimilate the key issues into their strategies.

CONFERENCES

EA's one day Conferences on **Nigeria's Economic Outlook** offer decision makers opportunities to situate their tacit concerns about the economy in global and local contexts and engage in peer scrutiny that gives the tunnel and peripheral vision, hindsight, insights, and foresight to soar above the storms. Conference participants focus on the broad contours of the unfolding global scenarios and explore the pragmatic range of swiftly implementable realignment options at the global, continental, national, subnational, and sectoral levels.

SUBSCRIPTION SERVICES

Our subscription services distil codifiable insights from our conferences for wider dissemination. **Nigeria's Economic Outlook Report** and **Leading Indicators Databases** are vigilance/foresight tool-kits that update ongoing narratives and databases to track and contextualize evolving global trends for assimilation into decisions.

COURSES/SEMINARS

EA's Five-Day Seminars on Strategic Economics are a series of knowledge-and-skill-building weeklong courses that explore granular strategic contents of global, continental, national, subnational, and corporate issues to offer opportunities for building organizational competence to organically analyze, articulate, implement, watch, and evaluate strategy execution.

ADVISORY

We collaborate with clients to explore, customize, and assimilate various issues of relevance into their strategic aspirations. Our engagements typically move through three stages from awareness to action:

- *Concept Formation:* awareness conversations with decision makers to explore strategic deliverables.
- *Strategy Formulation:* strategy sessions with decision makers to tease out customized solutions.
- *Capacity Building:* capacity-building sessions to articulate and execute ongoing strategic realignment.