

Nestlé Nigeria Plc
Unaudited Financial Statements
for the period ended 30 June 2022

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Board of Directors:	Mr. David Ifezulike	Chairman
	Mr. Wassim Elhusseini (Lebanese)	Managing Director/Chief Executive Officer
	Mr. Sarmad Saleem (Pakistani)	Finance & Control Director
	Mr. Ibukun-Olu Ipinmoye	Executive Director
	Mr. Ricardo Chavez (Mexican)	Non-Executive Director
	Mr. Mauricio Alarcon (Mexican)	Non-Executive Director
	Mr. Gbenga Oyebode	Independent Non-Executive Director
	Ms. Juliet Ehimuan	Independent Non-Executive Director
	Mrs. Adebisi Lamikanra	Independent Non-Executive Director
Company Secretary/ Legal Adviser	Mr. Bode Ayeku	
Registered Office:	22-24 Industrial Avenue Ilupeju, Lagos Tel: 01 – 2798184, 2798188, 2790707	
Registrars:	Greenwich Registrars & Data Solutions Limited 274 Murtala Muhammed Way Alagomeji, Yaba, Lagos Tel: 01- 5803369, 5451399, 5803367	
Independent Auditors:	Ernst & Young 10th & 13th floors, UBA House 57 Marina Lagos, Nigeria Tel: +234(1)6314500	
Members of the Audit Committee	Mr. Matthew Akinlade	Chairman
	Alhaji Kazeem Owonikoko Bello	Shareholders' Representative
	Mr. Christopher Nwaguru	Shareholders' Representative
	Mr. Gbenga Oyebode	Directors' Representative
	Mrs. Adebisi Lamikanra	Directors' Representative

Financial Highlights

In thousands of naira

	2022	2021	Increase/ (decrease) %
Revenue	222,450,780	171,439,748	30%
Profit before income tax	43,739,909	33,378,912	31%
Profit for the period	27,751,035	21,731,665	28%
Declared dividend	20,212,735	28,139,297	-28%
Share capital	396,328	396,328	0%
Total equity	28,849,116	22,839,400	26%

Directors' Report

1 Financial Statements

The directors present their report on the affairs of Nestlé Nigeria Plc ("the Company"), together with the unaudited financial statements for the period ended 30 June 2022.

2 Principal Activities

The principal activities of the Company continue to be the manufacturing, marketing and distribution of food products including purified water throughout the country. The Company also exports some of its products to other countries within and outside Africa.

3 Operating Results

The following is a summary of the Company's operating results:

	2022	2021
	N'000	N'000
Revenue	222,450,780	171,439,748
Results from operating activities	43,739,909	36,328,952
Profit before income tax	43,739,909	33,378,912
Profit for the period	27,751,035	21,731,665
Total comprehensive income for the period	27,751,035	21,731,665

4 Directors and Their Interests

(a) The directors who served during the period and their interests in the shares of the Company at the period end were as follows:

		Interest in the Ordinary Shares of the Company	
		2022	2021
Mr. David Ifezulike	- Chairman	56,255	56,255
Mr. Wassim Elhusseini (Lebanese)	- MD/CEO	Nil	Nil
Mr. Sarmad Saleem (Paskitani)		Nil	Nil
Mr Ibukun-olu Ipinmoye		2,328*	2,328*
Mr. Mauricio Alarcon (Mexican)		Nil	Nil
Mr. Ricardo Chavez (Mexican)		Nil	Nil
Mr. Gbenga Oyeboode		Nil	Nil
Ms. Juliet Ehimuan		2,146	2,146
Mrs Adebisi Lamikanra		Nil	Nil

*Out of the 2,328 shares of Nestle Nigeria Plc held by Mr. Ibukun Ipinmoye, 2,328 shares are managed on his behalf by FBN Quest Trustees Limited. Mr. Ipinmoye has 274 RSUP options of Nestle S.A. Switzerland

(b) Mr. Gbenga Oyeboode is the Chairman of CFAO Nigeria Plc, one of our vehicle suppliers. Mrs. Adebisi Lamikanra is a director of Standard Chartered Bank, one of our bankers. In accordance with Section 303 of the Companies and Allied Matters Act of Nigeria, they have notified the Company of their position with CFAO Nigeria Plc and Standard Chartered Bank respectively.

(c) No share options were granted to the directors by Nestlé Nigeria Plc. However, Nestlé S.A., the ultimate parent company has a share based payment scheme offered to certain key management personnel including certain directors of the Company. Information relating to this share based payment scheme is disclosed in Note 15 (c) to the financial statements.

Directors' Report-Continued

5 Analysis of Shareholdings

		Number of shareholders	%	Number of shares	%
1 -	5,000	26,952	89.89	20,723,507	2.61
5,001 -	10,000	1,523	5.08	10,419,881	1.31
10,001 -	50,000	1,197	3.99	23,973,095	3.02
50,001 -	100,000	128	0.43	8,862,829	1.12
100,001 -	500,000	120	0.40	24,654,470	3.11
500,001 -	1,000,000	27	0.09	19,761,156	2.49
1,000,001 -	5,000,000	27	0.09	53,412,961	6.74
5,000,001 -	10,000,000	5	0.02	31,975,031	4.03
10,000,001 -	50,000,000	2	0.01	44,389,026	5.60
		29,981	100.00	238,171,956	30.05
Nestlé S.A, Switzerland *		1	0.00	29,924,839	3.78
Societe Des Produits Nestle S.A		1	0.00	524,559,457	66.18
		29,983	100	792,656,252	100

* Apart from Societe Des Produits Nestlé S.A, Switzerland, with 524,559,457 ordinary shares (representing 66.18%), no other shareholder held 5% or more of the paid-up capital of the Company as at 30 June 2022.

** We hereby confirm that the free float of the Company is in compliance with The Nigerian Exchange Group's free float requirements of the main board on which Nestle Nigeria Plc is listed.

6 Property, plant and equipment

Information relating to changes in property, plant and equipment is disclosed in Note 9 of the financial statements. In the opinion of the Directors, the market value of the Company's property, plant and equipment is not less than the carrying value shown in the financial statements.

7 Donations

In compliance with Section 38(2) of the Companies and Allied Matters Act of Nigeria, the Company did not make any donation or gift to any political party, political association or for any political purpose during the period.

In addition to the above mentioned donations, the Company continued with its strong focus on creating shared values initiatives. Nestlé Nigeria invested in technical and employability skills building for youth and in building the capacity of farmers to increase their productivity and income. The Company also worked alongside partners to improve the household nutrition of local farmers through trainings in grain quality improvement and food transformation/preservation techniques.

Directors' Report-Continued

8 Nestlé Nigeria Trust (CPFA) Limited ("NNTL")

Nestlé Nigeria Trust (CPFA) Limited ('NNTL') previously called Nestlé Nigeria Provident Fund Limited, was incorporated by the Company and is a duly registered Closed Pension Fund Administrator whose sole activity is the administration of the pension and defined contribution gratuity scheme for employees of Nestlé Nigeria Plc.

9 Local Sourcing of Raw Materials

On a continuing basis, the Company explores the use of local raw materials in its production processes and has successfully introduced the use of locally produced items such as soya bean, maize, cocoa, palm olein and sorghum in a number of its products.

10 Major Distributors

The Company's products are distributed through various distributors that are spread across the whole country.

11 Suppliers

The Company procures all of its raw materials on a commercial basis from overseas and local suppliers. Amongst the overseas suppliers are companies in the Nestlé Group.

12 General Licence Agreement

The Company has a general licence agreement with Societe des Produits Nestlé S.A. Switzerland. Under the agreement, technological, scientific and professional assistance are provided for the manufacture, marketing, quality control and packaging of the Company's products, development of new products and training of personnel abroad. Access is also provided to the use of patents, brands, inventions and know-how.

The Company obtained the approval of the National Office for Technology Acquisition and Promotion (NOTAP) with certificate No. CR 007459 for the remittance of General Licence Fees to Societe des Produits Nestlé S.A. Switzerland. The approval is for a period of three (3) years with effect from 1st January 2021 to 31st December 2023.

13 Acquisition of Own Shares

The Company did not purchase any of its own shares during the year.

14 Employment and Employees

(a) Employment of physically challenged persons:

It is the policy of the Company that there is no discrimination in considering applications for employment including those of physically challenged persons. The Company had 18 (2021: 15) physically challenged persons in its employment as at 30 June 2022.

All employees whether physically challenged or not are given equal opportunities to develop their expertise and knowledge and qualify for promotion in furtherance of their careers. In the event of members of staff becoming physically challenged, every effort is made to ensure that their employment with the Company continues and that appropriate training is arranged. It is the policy of the Company that training, career development and promotion of physically challenged persons should, as far as possible, be identical with that of other employees.

(b) Health and safety at work and welfare of employees:

The Company invests its resources to ensure that hygiene on its premises is of the highest standard. In this regard, the Company has, on three occasions, won the Manufacturers' Association of Nigeria's award for the best kept factory and on three occasions won the Federal Environmental Protection Agency's environmental performance award as the most environment-friendly company in Nigeria.

The Company operates its own clinics which provide quick health care to its employees. In pursuit of efforts to improve health infrastructure and enhance the quality of care for the employees, the company has built an ultra modern clinic at Agbara factory. The clinic which is fully equipped with state-of-the-art medical facilities consists of three consulting rooms, one pharmacy, one laboratory and two observation rooms, amongst others.

The modernization of the medical facilities by the Company is in line with Nestlé Corporate Business principles of promoting safe and healthy work environment for the employee.

The Company caters for the recreational needs of its employees by providing them with a wellness center and other games facilities such as Table Tennis, Draughts, etc. Lunch is provided free to staff in the Company's canteen.

Directors' Report-Continued

(c) **Employees involvement and training:**

The Company places considerable value on the involvement of its employees and has continued the practice of keeping them informed on matters affecting them as employees and on various factors affecting the performance of the Company. Employee representatives are consulted regularly on a wide range of matters affecting their current and future interests.

Circulars and newsletters on significant corporate issues are published. Regular briefing sessions are also held at corporate and operational levels to enhance exchange of information.

Management, professional and technical expertise are the Company's major assets and the Company continues to invest in developing such skills. The Company has in-house training facilities, complemented, when and where necessary, with external and overseas training for its employees. This has broadened opportunities for career development within the organisation.

In addition, we have graduated seven (7) sets of technical students from Nestle Technical Training Center (NTTC) in Agbara and Abaji factories. The multi-skill engineering training runs for a period of 18 months. The total number of those who have so far completed the programme till date is one hundred and nineteen (119). The cost of the training was fully paid by our Company. The success of the NTCC in our Agbara factory has spurred us on to replicate and adapt the NTTC model in our Nestle Waters factory in Abaji.

The content of the course was based on the syllabus of City and Guilds of London Technicians Examinations Certificates in Engineering, one of the world's leading vocational education organizations. To empower the trainees with relevant skills, the top five (5) students in the scheme were taken to Switzerland for further training within the Group's factories. We are pleased to inform the stakeholders that the 6th and 7th batches of NTTC that completed their 18 months program in 2021 recorded outstanding results despite the impact of COVID-19. The best graduating trainee had 33 distinctions from City and Guild examinations from levels 3 to 5. In order to reduce unemployment, a total of one hundred and eight (108) graduates made up of eight (8) of the thirteen (13) graduates from the first batch, thirteen (13) graduates from the second batch, all the twenty (20) graduates from the third batch, a total of twenty-seven graduates (27) from the fourth and fifth batches and the twenty each in the sixth and seventh batches were given employment by our Company. The other eleven (11) graduates are in full time employment with other organizations.

We have admitted another forty (40) Trainees (twenty (20) in Agbara factory and Abaji factory each) as the eight and ninth batches of students respectively in 2021 for another 18 months programme. The sixth batch of twenty students in Agbara factory completed the 18-months program in February 2021 and recorded outstanding results despite the impact of COVID-19. The best graduating trainee had 22 distinctions from City and Guild examinations from level 3 to 5. Other good news is that all the trainees have been employed by the Company as part of its commitment to youth development and economic empowerment.

15 Nomination, Governance and Remuneration Committee

Composition of Board Committees

The Nomination, Governance and Remuneration Committee is made up of three (3) directors appointed to make recommendations on the structure and composition of the Board and its Committees; governance issues and to submit proposals on the salaries of executive directors to the Board for approval.

The members of the Committee are Mr. Mauricio Alarcon, Mr. Ricardo Chavez and Mr. Gbenga Oyeboode.

16 Audit Committee

In accordance with section 404 of the Companies and Allied Matters Act of Nigeria 2020, members of the audit committee of the Company were elected at the Annual General Meeting held on 29 June 2022. Members that served on the audit committee during the period are:

Mr. Matthew Akinlade (Chairman)	Shareholders' Representative
Alhaji Kazeem Owonikoko Bello	Shareholders' Representative
Mr. Christopher Nwaguru	Shareholders' Representative
Mr. Gbenga Oyeboode	Directors' Representative
Mrs. Adebisi Lamikanra	Directors' Representative

17 Board Audit and Risk Management Committee

The Committee is to assist the Board in its oversight of audit, risk profile, risk management framework and the risk reward strategy. The Committee is to carry out periodic review of changes in the economic and business environment, including emerging trends and other factors relevant to the Company's risk profile. The members of the Committee are Mr. Oyeboode, Ms. Juliet Ehimuan and Mrs. Adebisi Lamikanra

Directors' Report-Continued

18 Effectiveness of Internal Control System

The Board is responsible for maintaining a sound system of internal control to safeguard shareholders' investment and the assets of the Company. The system of internal control is to provide reasonable assurance against material misstatement, prevent and detect fraud and other irregularities. There is an effective internal control and audit function within the Company which gives reasonable assurance against any material misstatement or loss. The responsibilities include oversight functions of internal audit and control risk assessment and compliance, continuity and contingency planning, and formalisation and improvement of the Company's business processes.

19 Disclosures

a) Risk Management and Compliance System

The directors are responsible for the total process of risk management as well as expressing their opinion on the effectiveness of the process. The risk management framework is integrated into the day-to-day operations of the business and provides guidelines and standards for administering the acceptance and on-going management of key risks such as operational, reputational, financial, market, technology and compliance risk. The directors are of the view that effective internal audit function exists in the Company and that risk management control and compliance systems are operating efficiently and effectively in all respects.

The Company has a structured Risk Management process in place and undertakes at least annually a thorough Risk Assessment covering all aspects of the business. The Risk Assessment is based on the two criteria "Business Impact" and "Likelihood of Occurrence". For every identified Business risk, mitigating measures are implemented by the Company.

b) Sustainability Initiatives

The Company pays adequate attention to the interest of its stakeholders such as its employees, host community, the consumers and the general public. Also, the Company is sensitive to Nigerian's social and cultural diversity and promotes as much as possible national interests as well as national ethos and values without compromising global aspirations where applicable. The Company has a culture of integrity and zero tolerance to corruption and corrupt practices.

c) Related Party Transactions

The Company has contractual relationship with related companies in the ordinary course of business. In addition, the Company (and other operating companies of Nestlé in Central and West Africa) executed a Shared Services Agreement with Nestlé Central and West Africa Limited. The purpose of the agreement is to ensure the provision of common operational shared services to all members of the Nestlé Group of companies operating within the Central and West Africa Region, which each member company had previously provided to itself on standalone basis with the attendant duplication of functions, resources and costs. The allocation of the costs to each company is based on Activity Based Costing.

20 Report on Social, Ethical, Safety, Health and Environmental Policies and Practices

Corporate Business Principles

Nestlé is a principle-based company, the Nestlé Corporate Business Principles (NCBP) form the foundation of all we do. NCBP consists of ten principles these are:

Consumers			Human Rights & Labour Practices	Our People		Suppliers and Customers		The Environment	
1	2	3	4	5	6	7	8	9	10
Nutrition, Health and Wellness	Quality assurance and product safety	Consumer Communication	Human Rights & Labour Practices in our business activities	Leadership and personal responsibility	Safety and health at work	Suppliers and Customers relations	Agriculture and rural development	Environmental sustainability	Water

(a) Nutrition, Health and Wellness

We encourage Health and Wellness of our employees via Work-Life Balance, provision of gym and other recreational facilities on our premises, provision of baby room, extended maternity and paternity leave which are in addition to annual leave.

(b) Quality Assurance and Product Safety

Everywhere in the world, the Nestlé name guarantees to the consumer that the product is safe and of high standard.

(c) Consumer Communication

We are committed to responsible, reliable consumer communication that empowers consumers to exercise their right to informed choice and promotes healthier diets. We respect consumer privacy.

(d) Human Rights in Our Business Activities

We fully support the United Nations Global Compact's (UNGC) guiding principles on human rights and labour and aim to provide an example of good human rights and labour practices throughout our business activities.

Directors' Report-Continued

(e) Leadership and Personal Responsibility

Our success is based on our people. We treat each other with respect and dignity and expect everyone to promote a sense of personal responsibility. We recruit competent and motivated people who respect our values. We provide equal opportunities for our employees' development and advancement. We protect our employees' privacy and do not tolerate any form of harassment or discrimination. The long-term success of the Company depends on its capacity to attract, retain and develop employees able to ensure its growth on a continuing basis. We provide equal opportunity in our resourcing drive. The Nestlé policy is to hire staff with personal attitudes and professional skills enabling them to develop a long-term relationship with the Company.

(f) Safety and Health at Work

We are committed to preventing accidents, injuries and illness related to work, and to protect employees, contractors and others involved along the value chain. We recognise and require that everyone plays an active role in providing a safe and healthy environment, and promote awareness and knowledge of safety and health to employees, contractors and other people related to or impacted by our business activities by setting high standards.

We have Clinics in our Factories, Distribution Centre and Head Office. The Clinics at the factories operate 24 hours service. Also we have Hospitals listed on retainer basis with the company for our employees and their family use. Efforts are being made by the Management and the Safety, Health and Environment Officers at the various sites to avoid industrial accidents through increased training on safety to both staff and contractors. The target of the Company is to ensure that there is no major accident.

We provide basic HIV/AIDS training to our employees. Also, we provide training and basic information to staff on prevention and treatment of serious diseases. On periodic basis, we invite medical experts and health institutions to make available free screening exercise to enable employees know their status in respect of serious diseases and provide the treatment required. We do not discriminate against or disengage any employee on the basis of his or her HIV/AIDS status. The Company makes the above facilities available to staff through the retained clinics.

(g) Supplier and Customer Relations

We require our suppliers, agents, subcontractors and their employees to demonstrate honesty, integrity and fairness, and to adhere to our non-negotiable standards. In the same way, we are committed to our own customers.

(h) Agriculture and rural development

We contribute to improvements in agricultural production, the social and economic status of farmers, rural communities and in production systems to make them more environmentally sustainable.

(i) Environmental sustainability

We commit ourselves to environmentally sustainable business practices. At all stages of the product life cycle, we strive to use natural resources efficiently, favour the use of sustainably-managed renewable resources and target zero waste.

We invest continuously to improve our environmental performance. The Nestlé Policy on Environmental Sustainability incorporates the United Nations Global Compact's three guiding principles on environment (Principle 7 on support for precautionary approach to environmental challenges; Principle 8 on the need to undertake initiatives to promote environmental responsibility and Principle 9 on the need to encourage the development and diffusion of environmentally friendly technologies). Our four priority areas are: water, agricultural raw materials, manufacturing and distribution of our products and packaging. We implement our policy through the Nestlé Environmental Management System. We believe that environmental performance is a shared responsibility and requires the cooperation of all parts of society. We are determined to always provide leadership within our sphere of influence.

(j) Water

We are committed to the sustainable use of water and continuous improvement in water management. We recognise that the world faces a growing water challenge and that responsible management of the world's resources by all water users is an absolute necessity.

(k) Number, diversity, training initiatives and development of employees

As at 30 June 2022, the staff strength of the Company was 2,318 (2021: 2,268). Our employees are made up of male and female from different parts of the country. Every employee is given equal opportunity for promotion purely on the basis of merit. We provide both experienced based learning and classroom trainings in Nigeria and overseas. Presently, we have 18 (2021: 23) of our staff on overseas' assignments in Ghana, Cote D' Ivoire, Cameroun, South Africa, Switzerland, Colombia, Cambodia and Malaysia in order to give them the required exposure to enable them take up higher responsibilities.

(l) Bribery and corruption

We condemn any form of bribery and corruption. Our employees must never, directly or through intermediaries, offer or promise any personal or improper financial or other advantage in order to obtain or retain a business or other advantage from a third party, whether public or private. Nor must they accept any such advantage in return for any preferential treatment of a third party. Moreover, employees must refrain from any activity or behavior that could give rise to the appearance or suspicion of such conduct or the attempt thereof.

Directors' Report-Continued

21 Insider Trading

The directors of the Company and senior employees who are in possession of price sensitive information are prohibited from dealing with the shares of the Company in accordance with the provisions of the Investments & Securities Act 2007 and the Listing Rules of the Nigerian Stock Exchange. As required by law, the shares held by directors are disclosed in the annual report. Our Company has securities trading policy applicable and circulated to directors, insiders, external advisers and all employees that may at any time possess any inside or material information about our Company. The securities trading policy is also available on the website of the Company.

Our Company has adopted a code of conduct regarding securities transaction by the directors on terms no less exacting than the required standard set out in the Listing Rules of the Nigerian Exchange Group. The Company has made specific enquiry of all directors whether they have complied with the required standard set out in the listing rules and the Company's code of conduct regarding securities transactions by directors and the Company is not aware of any non-compliance.

BY ORDER OF THE BOARD



Bode Ayeku, FCIS
Company Secretary/Legal Adviser

FRC/2012/NBA/00000000637

22-24, Industrial Avenue
Ilupeju,
Lagos.

Statement of Directors' Responsibilities
For the preparation and approval of the Financial Statements

The Directors of **Nestlé Nigeria Plc** are responsible for the preparation of the financial statements that give a true and fair view of the financial position of the Company as at 30 June 2022, and the results of its operations, cash flows and changes in equity for the period ended, in compliance with International Financial Reporting Standards ("IFRS") and in the manner required by the Companies and Allied Matters Act of Nigeria, the Financial Reporting Council of Nigeria Act, 2011.

In preparing the financial statements, the Directors are responsible for:

- properly selecting and applying accounting policies;
- presenting information, including accounting policies, in a manner that provides relevant, reliable, comparable and understandable information;
- providing additional disclosures when compliance with the specific requirements in IFRSs are insufficient to enable users to understand the impact of particular transactions, other events and conditions on the Company's financial position and financial performance; and
- making an assessment of the Company's ability to continue as a going concern.

The Directors are responsible for:

- designing, implementing and maintaining an effective and sound system of internal controls throughout the Company;
- maintaining adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company, and which enable them to ensure that the financial statements of the Company comply with IFRS;
- maintaining statutory accounting records in compliance with the legislation of Nigeria and IFRS;
- taking such steps as are reasonably available to them to safeguard the assets of the Company; and
- preventing and detecting fraud and other irregularities.

Going Concern:

The Directors have made an assessment of the Company's ability to continue as a going concern and have no reason to believe the Company will not remain a going concern in the year ahead.

The financial statements of the Company for the period ended 30 June 2022 were approved by directors on 28 July 2022.

Signed on behalf of the Directors of the Company:



David Ifezulike
(Chairman)
FRC/2013/NIM/00000003355
28 July 2022



Wassim Elhousseini
(Managing Director)
FRC/2020/003/00000022041
28 July 2022



Sikiru Adedeji
(Financial Accounting Manager)
FRC/2022/PRO/ICAN/001/714631
28 July 2022

Statement of Profit or loss and Comprehensive Income

In thousands of naira

	<i>Note</i>	<u>Apr - Jun 2022</u>	<u>Apr - Jun 2021</u>
Revenue	5	112,225,380	84,182,047
Cost of sales		(75,262,625)	(52,491,138)
Gross Profit		36,962,755	31,690,909
			-
Marketing and distribution expenses		(14,128,442)	(12,383,271)
Administrative expenses		(3,055,469)	(3,292,899)
Results from operating activities		19,778,844	16,014,739
			-
Finance income		705,265	321,284
Finance costs		(4,596,189)	(1,959,544)
Net finance income/cost	6	(3,890,924)	(1,638,260)
			-
Profit before income tax		15,887,920	14,376,480
			-
Income tax expense	8	(6,116,953)	(5,044,818)
			-
Profit for the period		9,770,967	9,331,662
			-
Other comprehensive income		-	-
Other comprehensive income for the period		-	-
Total comprehensive income for the period		9,770,967	9,331,662
			-
Profit for the period is attributable to:			-
Owners of the company		9,770,967	9,331,662
			-
Total comprehensive income for the period is attributable to:			-
Owners of the company		9,770,967	9,331,662
			-
Earnings per share		N	N
Basic earnings per share		12.33	11.77
Diluted earnings per share		12.33	11.77

The accompanying notes on pages 20 to 28 form an integral part of these financial statements.

Statement of Profit or loss and Comprehensive Income

In thousands of naira

	<i>Note</i>	Jan - Jun 2022	Jan - Jun 2021
Revenue	5	222,450,780	171,439,748
Cost of sales		(142,245,152)	(105,006,102)
Gross Profit		80,205,628	66,433,646
Marketing and distribution expenses		(28,352,914)	(23,492,480)
Administrative expenses		(5,671,216)	(6,612,214)
Results from operating activities		46,181,498	36,328,952
Finance income		4,521,336	444,624
Finance costs		(6,962,925)	(3,394,665)
Net finance income/cost	6	(2,441,589)	(2,950,041)
Profit before income tax		43,739,909	33,378,912
Income tax expense	8	(15,988,873)	(11,647,247)
Profit for the period		27,751,035	21,731,665
Other comprehensive income		-	-
Other comprehensive income for the period		-	-
Total comprehensive income for the period		27,751,035	21,731,665
Profit for the period is attributable to:			
Owners of the company		27,751,035	21,731,665
Total comprehensive income for the period is attributable to:			
Owners of the company		27,751,035	21,731,665
Earnings per share		N	N
Basic earnings per share		35.01	27.42
Diluted earnings per share		35.01	27.42

The accompanying notes on pages 20 to 28 form an integral part of these financial statements.

Statement of Financial Position

As at 30 June 2022

In thousands of naira

	Note	Jun 2022	Dec 2021
Assets			
Property, plant and equipment	9(a)	101,765,910	98,964,157
Right of use Assets	9(b)	4,887,093	4,848,732
Long term receivables	10	2,332,803	2,501,289
Total non-current assets		108,985,807	106,314,178
Inventories	11(a)	72,679,371	58,964,125
Right of return assets	11(b)	61,116	45,443
Trade and other receivables	12	73,226,523	43,302,758
Prepayments	13	3,592,228	1,093,841
Cash and cash equivalents	14	88,184,088	100,518,159
Total current assets		237,743,326	203,924,326
Total assets		346,729,133	310,238,504
Equity			
Share capital	15(a)	396,328	396,328
Share premium	15 (b)	32,262	32,262
Share based payment reserve	15 (c)	46,067	113,459
Retained earnings		28,374,459	20,836,160
Total Equity		28,849,116	21,378,209
Liabilities			
Loans and borrowings		89,315,733	76,432,859
Employee benefits	16	4,155,210	4,038,600
Lease liabilities		127,890	283,135
Deferred tax liabilities		15,397,068	12,587,716
Total non- current liabilities		108,995,902	93,342,310
Trade and other payables	17	170,867,184	148,384,425
Contract liabilities	18	11,950,308	15,452,354
Refund liabilities	11(b)	96,034	78,963
Bank Overdraft	14	-	2,352
Current tax liabilities		19,911,325	28,281,629
Lease liabilities		170,815	184,821
Loans and borrowings		3,319,736	431,943
Provisions		2,568,713	2,701,498
Total current liabilities		208,884,115	195,517,985
Total liabilities		317,880,017	288,860,295
Total equity and liabilities		346,729,133	310,238,504

THE BOARD APPROVED THE FINANCIAL STATEMENTS ON 28 JULY 2022

	)	David Ifezulike
	)	(Chairman)
	)	FRC/2013/NIM/00000003355
	)	Wassim Elhusseini
	)	(Managing Director)
	)	FRC/2020/003/00000022041
	)	Sikiru Adedeji
	)	(Financial Accounting Manager)
	)	FRC/2022/PRO/ICAN/001/714631

The accompanying notes on pages 20 to 28 form an integral part of these financial statements.

Statement of Changes in Equity

Attributable to equity holders of the company

In thousands of naira

<i>Note</i>	<i>Share capital</i>	<i>Share premium</i>	<i>Share based payment reserve</i>	<i>Retained earnings</i>	<i>Total equity</i>
Balance at 1 January 2022	396,328	32,262	113,459	20,836,160	21,378,209
Profit for the year					
Profit or loss	-	-	-	27,751,035	27,751,035
Other comprehensive income	-	-	-	-	-
Total comprehensive income		-		27,751,035	27,751,035
Transactions with owners, recorded directly in equity					
Dividend to equity holders	-	-	-	(20,212,735)	(20,212,735)
Unclaimed dividend written back	-	-	-		-
Share based payment contribution	-	-	(155,119)	-	(155,119)
Share based payment recharge	-	-	87,727	-	87,727
Balance as at 30 June 2022	396,328	32,262	46,067	28,374,459	28,849,116
Balance at 1 January 2021	396,328	32,262	113,811	28,754,583	29,296,984
Profit for the year					
Profit or loss	-	-	-	21,731,665	21,731,665
Total comprehensive income	-	-		21,731,665	21,731,665
Transactions with owners, recorded directly in equity					
Dividend to equity holders	-	-	-	(28,139,297)	(28,139,297)
Unclaimed dividend written back	-	-	-	5,287	5,287
Share based payment contribution	-	-	98,870	-	98,870
Share based payment recharge	-	-	(154,113)	-	(154,113)
Balance as at 30 June 2021	396,328	32,262	58,568	22,352,242	22,839,400

The accompanying notes on pages 20 to 28 form an integral part of these financial statements.

Statement of Cash Flows

In thousands of naira

	Note	Jun-22	Jun-21	Dec-21
Cash flows from operating activities				
Profit for the year after tax		27,751,035	21,731,665	40,037,277
Adjustments to reconcile profit after tax to net cash flows from operating activities:				
Depreciation of property, plant and equipment and right of use asset	15	4,576,004	4,060,951	8,409,395
Net foreign exchange difference	6	(2,887,228)	-	10,090,603
Finance cost		5,328,817	2,950,041	10,090,603
Equity settled share based payment transactions		(155,119)	98,870	153,761
Provisions for other long term employee benefits	16	436,132	337,766	(100,277)
Loss on disposal of property, plant and equipment		87,181	(210,854)	245,042
Write down of inventories		3,000,610	2,782,430	2,993,257
Gain on lease modification		-	-	(69,908)
Accretion of interest		26,488	26,734	57,602
Income tax expense	8	15,988,873	11,647,247	21,838,065
		54,152,795	43,424,849	83,654,817
(Increase)/Decrease in long term receivables		168,486	(42,175)	(138,112)
Increase in inventories		(16,715,856)	(544,316)	(9,735,115)
Decrease in right of return assets		(15,673)	(18,726)	6,820
(Increase)/Decrease in trade and other receivables		(29,923,765)	11,084,108	(3,747,468)
Increase in prepayments		(2,498,387)	(1,801,419)	(125,415)
Increase in trade and other payables		7,930,397	20,468,989	12,635,543
Increase in contract liabilities		(3,502,046)	1,902,658	6,805,108
Decrease in refund liabilities		17,071	32,547	(11,842)
(Decrease)/Increase in provisions		(132,785)	(60,705)	(990,493)
Cash generated from operating activities		9,480,237	74,445,810	88,353,844
Income tax paid		(21,439,393)	(23,429,388)	(23,429,388)
Other long term employee benefit paid		(319,522)	(100,433)	(332,144)
Share based payment recharge paid		87,727	(154,113)	(154,113)
Net cash in flow from operating activities		(12,190,950)	50,761,876	64,438,197
Cash flow from investing activities				
Finance income		4,521,336	444,624	1,987,042
Proceeds from sale of property, plant and equipment		38,424	1,208,178	984,218
Acquisition of property, plant and equipment and right of use assets		(7,791,009)	(3,369,481)	(21,076,915)
Net cash used in investing activities		(3,231,249)	(1,716,678)	(18,105,659)
Cash flow from financing activities				
Proceeds from loans obtained-- Intercompany loan		12,882,874	17,001,371	33,350,625
-- Bank loan		7,327,247	15,763,191	24,949,128
Repayments of borrowings -- Intercompany loan		-	-	-
-- Bank loan		(4,437,080)	(21,070,914)	(29,765,464)
Finance cost paid		(6,965,299)	(3,394,665)	(1,946,579)
Dividends paid		(5,274,578)	(27,338,319)	(30,729,397)
Lease payment		(445,034)	(373,350)	(373,350)
Net cash used in financing activities		3,088,131	(19,412,686)	(4,515,039)
Net increase in cash and cash equivalents		(12,334,068)	29,632,512	41,817,499
Cash and cash equivalent at January 1		100,518,159	58,700,660	58,700,658
Cash and cash equivalent at Period end		88,184,088	88,333,168	100,518,159

Notes to the financial statements

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Notes to the financial statements

1 Reporting entity

Nestlé Nigeria Plc ("the Company") is a Company domiciled in Nigeria. The address of the Company's registered office is at 22-24, Industrial Avenue, Ilupeju, Lagos. The Company is listed on the Nigerian Stock Exchange.

The principal activities of the Company continue to be the manufacturing, marketing and distribution of food products including purified water throughout the country. The Company also exports some of its products to other countries within and outside Africa.

2 Basis of accounting

(a) Basis of preparation

The interim condensed financial statements for the period ended 30 June 2022 have been prepared in accordance with IAS 34 Interim Financial Reporting.

The interim condensed financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Company's annual financial statements as at 31 December 2021.

(b) Basis of measurement

The financial statements have been prepared on historical cost basis except for the

- Liabilities for equity-settled share-based payment arrangements
- The present value of the defined benefit obligation relating to long service awards
- Inventory at lower of cost and net realisable value

(c) Functional and presentation currency

These financial statements are presented in Naira, which is the Company's functional currency. All financial information presented in Naira has been rounded to the nearest thousand except where otherwise indicated.

3 Significant accounting policies

The accounting policies adopted in the preparation of the interim financial statements are consistent with those followed in the preparation of the Company's annual financial statements for the year ended 31 December 2021, except for the adoption of new standards effective as of 1 January 2022. The Company has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective.

Notes to the financial statements

4 Operating segments

(a) Basis of segmentation

The Company has two reportable segments, as described below, which are the Company's strategic business units. The strategic business units offer different products and services, and are managed separately because they require different technology and marketing strategies. For each of the strategic business units, the Company's Board of Directors (BOD) review internal management reports on a quarterly basis. The following summary describes the operations in each of the Company's reportable segments:

Segment	Description
Food	This includes the production and sale of Maggi, Cerelac, Nan, Lactogen and Golden Morn.
Beverages	This includes the production and sale of Milo, Chocomilo, Nescafe, Milo ready-to-drink (RTD) and Nestlé Pure Life.

The accounting policies of the reportable segments are the same as described in Notes 3.

Information regarding the results of each reportable segment is included below. Performance is measured based on segment profit before income tax, as included in the internal management reports that are reviewed by the Company's Board of Directors. Segment profit is used to measure performance as management believes that such information is the most relevant in evaluating the results of certain segments relative to other entities that operate within these industries.

(b) Information about reportable segment

In thousands of naira

	Food		Beverage		Unallocated		Total	
	2022	2021	2022	2021	2022	2021	2022	2021
External Revenues	132,448,123	101,149,451	90,002,657	70,290,297	-	-	222,450,780	171,439,748
Interest revenue					4,521,336	444,624	4,521,336	444,624
Interest expense					(6,962,925)	(3,394,665)	(6,962,925)	(3,394,665)
Depreciation	(2,610,598)	(2,477,180)	(1,965,406)	(1,583,771)			(4,576,004)	(4,060,951)
Impairment loss							-	-
Amortisation		-					-	-
Reportable segment profit before income tax	28,170,714	22,160,661	18,010,784	14,168,291	(2,441,589)	(2,950,041)	43,739,909	33,378,912

Assets and liabilities by reportable segments are not presented to the Chief Operating Decision Maker (Board of Directors) on a regular basis. Therefore, information on segment assets and liabilities has not been presented.

5 Revenue

Revenue for the period which arose from sales of goods comprise:

<i>In thousands of naira</i>	June 2022	June 2021
Nigeria	220,136,288	169,252,716
Export	2,314,492	2,187,032
Total Revenue	<u>222,450,780</u>	<u>171,439,748</u>

6 Net finance cost

<i>In thousands of naira</i>	June 2022	June 2021
Interest income on bank deposits	1,634,108	444,624
Net foreign exchange gain	2,887,228	-
Finance Income	<u>4,521,336</u>	<u>444,624</u>
Interest expense on financial liabilities	(4,837,343)	(3,359,159)
Net foreign exchange loss	(2,125,582)	(35,506)
Finance expense	<u>(6,962,925)</u>	<u>(3,394,665)</u>
Net finance income/ cost	<u>(2,441,589)</u>	<u>(2,950,041)</u>

Included in interest expense on financial liabilities measured at amortised cost is interest expense on intercompany loan amounting to approximately N3.80billion (2021: N2.30billion) excluding the impact of foreign exchange differences.

7 Profit before income tax

Profit before income tax is stated after charging or (crediting):

<i>In thousands of naira</i>	Note	June 2022	June 2021
Depreciation		4,576,004	4,060,951
Personnel expenses		17,268,920	15,813,477
Loss/(profit) on property, plant and equipment disposed		87,181	(210,854)
Net foreign exchange (gain) loss		(2,887,228)	35,506
General licence fees		8,623,024	6,720,906
Welfare and other personnel expenses		June 2022	June 2021
Salaries and wages		9,027,766	8,081,346
Welfare and end of service benefit		8,241,154	7,732,131
		<u>17,268,920</u>	<u>15,813,477</u>

8 Taxation

Income tax expense

The tax charge for the period has been computed after adjusting for certain items of expenditure and income, which are not deductible or chargeable for tax purposes, and comprises:

In thousands of naira

Current tax expense

	June 2022	June 2021
Current period income tax	11,381,909	8,125,651
Current period tertiary education tax	1,178,852	742,266
	<u>12,560,762</u>	<u>8,867,918</u>

Deferred tax (credit)/expense

Origination and reversal of temporary differences	3,428,111	2,779,329
Total income tax expense	<u>15,988,873</u>	<u>11,647,247</u>

9 Property, plant and equipment (PPE)

(a) The reconciliation of the carrying amount is as follows:

In thousands of naira

	Note	Land and Buildings	Plant and Machinery	Motor Vehicles	Furniture and Fittings	IT Equipment	Capital Work in Progress	Total
Cost								
Balance at 1 January 2021		34,023,020	76,208,433	4,535,608	12,423,664	1,910,824	19,662,137	148,763,686
Additions		587,667	2,294,300	939,824	351,658	132,372	16,586,886	20,892,707
Disposals			(1,662,087)	(18,317)	(303,813)			(1,984,217)
Reclassification		1,736,398	9,224,316		665,523	139,600	(11,765,837)	-
Balance at 31 December 2021		36,347,085	86,064,962	5,457,115	13,137,032	2,182,796	24,483,186	167,672,176
Impact of IFRS 16 on leases			-	-	-	-	-	-
Balance at 1 January 2022		36,347,085	86,064,962	5,457,115	13,137,032	2,182,796	24,483,186	167,672,176
Additions		186,150	924,161	468,330	144,338	246,812	5,208,233	7,178,024
Disposals		-	(321,999)	(297,129)	(26,691)	(381)	-	(646,200)
Reclassification		821,681	4,912,956	137,350	579,076	128,746	(6,579,809)	-
Balance at 30 June 2021		37,354,916	91,580,081	5,765,667	13,833,755	2,557,972	23,111,609	174,204,002
Accumulated depreciation and impairment losses								
Balance at 1 January 2021		10,013,915	39,225,868	2,281,502	8,507,376	1,469,189	-	61,497,849
Depreciation	7	901,703	4,787,808	759,604	1,211,102	304,914	-	7,965,131
Impairment		-	-	-	-	-	-	-
Disposals			(441,762)	(18,317)	(294,883)		-	(754,962)
Balance at 31 December 2021		10,915,618	43,571,914	3,022,789	9,423,595	1,774,103	-	68,708,019
Balance at 1 January 2022		10,915,618	43,571,914	3,022,789	9,423,595	1,774,103	-	68,708,019
Depreciation	7	465,878	2,558,269	443,003	615,792	167,730	-	4,250,671
Impairment loss		-	-	-	-	-	-	-
Disposals		-	(197,239)	(297,128)	(25,921)	(307)		(520,595)
Balance at 30 June 2022		11,381,496	45,932,943	3,168,664	10,013,465	1,941,526	-	72,438,093
Carrying amounts								
At 1 January 2021		24,009,105	36,982,564	2,254,106	3,916,288	441,634	19,662,137	87,265,837
At 31 December 2021		25,431,467	42,493,048	2,434,326	3,713,437	408,694	24,483,185	98,964,157
At 30 June 2022		25,973,421	45,647,139	2,597,003	3,820,290	616,446	23,111,609	101,765,910

9 Right of Use Assets

(b) The reconciliation of the carrying amount is as follows:

In thousands of naira

	Note	Land N'000	Building N'000	Total N'000
Cost				
As at 1 January 2021		4,102,547	1,343,475	5,446,022
Additions		-	308,764	308,764
Modification			(70,297)	(70,297)
Disposals		-	(127,625)	(127,625)
Balance as at 31st December 2021		4,102,547	1,454,317	5,556,864
As at 1st January 2022		4,102,547	1,454,317	5,556,864
Additions			363,692	363,692
Disposals			-	-
Reclassification			-	-
Balance as at 30th June 2022		4,102,547	1,818,010	5,920,556
Accumulated depreciation and impairment losses				
As at 1 January 2021		174,839	216,655	391,494
Depreciation		70,138	374,126	444,264
Impairment				-
Disposals			(127,625)	(127,625)
Balance as at 31st December 2021		244,977	463,156	708,133
As at 1 January 2022		244,977	463,156	708,133
Depreciation		35,069	290,264	325,333
Impairment		-	-	-
Disposals		-	-	-
Balance as at 30th June 2022		280,046	753,420	1,033,466
Carrying amounts				
As at 1 January 2021		3,927,708	1,126,820	5,054,528
As at 31 December 2021		3,857,570	991,161	4,848,732
As at 30 June 2022		3,822,501	1,064,590	4,887,093

10 Long term receivables

Long term receivables represent long-term portion of loans granted to the Company's employees and amount receivable from customers on the trade assets deployed which are expected to be paid after one year from the date of the financial statements. This is analysed below:

In thousands of naira

	2022	2021
Long term Staff receivable	2,205,732	2,296,038
Amount due from Customers on account of trade assets deployed	127,071	205,251
	2,332,803	2,501,289

11(a) Inventories

In thousands of naira

	2022	2021
Raw and packaging materials	35,141,952	29,583,883
Product in process	4,917,852	3,169,404
Finished products	17,264,996	11,098,416
Engineering spares	6,700,386	6,195,331
Goods in transit	8,654,185	8,917,091
	72,679,371	58,964,125

11(b) Right of return assets and refund liabilities

In thousands of naira

	2022	2021
Right to returned goods asset	61,116	45,443
<i>Refund liabilities</i>		
Arising from rights of return	96,034	78,963

The right to returned goods asset represents the Company's right to recover products from customers where customers exercise their right of return under the Company's 180-day returns policy. The Company uses its accumulated historical experience to estimate the number of returns in a period using the expected value method.

12 Trade and other receivables

In thousands of naira

	Note	2022	2021
Trade receivables		9,508,004	7,373,388
Loans to key management personnel		20,334	30,516
Staff loans		2,736,831	2,839,531
Trade receivables due from related parties		1,539,177	1,952,209
Deposit with Company registrars for dividend		2,878,703	2,801,222
Allowance for expected credit losses		(5,130,230)	(5,164,823)
Loans and receivables		11,552,819	9,832,043
Advance payment to suppliers		42,364,685	19,923,253
Deposit for Import		19,031,328	14,340,634
Other receivables		2,610,494	1,708,116
		75,559,326	45,804,046
Non-current - reclassified to long term receivables		2,332,803	2,501,289
Current		73,226,523	43,302,758
		75,559,326	45,804,046

13 Prepayments

Prepayments represent payments made in advance for expected future economic benefits.

14 Cash and cash equivalents

In thousands of naira

	2022	2021
Cash and bank balances	27,153,749	21,039,236
Short term investment	61,030,339	79,481,147
Cash and cash equivalents in the statement of financial position	88,184,088	100,520,383
Bank overdrafts used for cash management purposes	-	(2,224)
Cash and cash equivalents in the statement of cash flows	88,184,088	100,518,159

15 Capital and reserves

(a) Ordinary shares

(i) Authorised ordinary shares of 50k each

In number of shares

	2022	2021
At 30 June	792,656,252	792,656,252

(ii) Issued and fully paid ordinary shares of 50k each

In number of shares

	2022	2021
At 30 June	792,656,252	792,656,252
Nominal value (In thousands of naira)	396,328	396,328

Holders of these shares are entitled to dividends as declared from time to time and are entitled to one vote per share at the general meetings of the Company.

(b) Share premium

In thousands of Naira

The premium on the 792,656,252 ordinary shares of 50 kobo each is as follows:

	2022	2021
Share premium	32,262	32,262

(c) Share based payment reserves

The share based payment reserve comprises the cumulative weighted average fair value of restricted stock unit plan granted to deserving employees which have not vested at the end of the period.

16 Employee Benefits

Other long term employee benefits

Other long term employee benefits represents the present value of unfunded long service award given to deserving members of staff of the Company.

The movement in the present value of the other long term employee benefits during the period was as follows:

<i>In thousands of Naira</i>	2022	2021
Balance at 1 January	4,038,600	4,471,021
Expense/(Income) for the period	436,132	(100,277)
Payments during the period	(319,522)	(332,144)
Balance at Period end	4,155,210	4,038,600

17 Trade and other payables

In thousands of naira

	2022	2021
Trade payables	45,265,011	40,866,329
Other payables and accruals	21,352,330	21,369,862
Trade payables due to related parties	94,405,938	76,746,560
Dividend payable	9,843,905	9,401,674
	170,867,184	148,384,425

18 Contract liabilities

This include incentives yet to be paid to customers and advances received from cash customers.

<i>In thousands of naira</i>	2022	2021
Customer's down payment	7,412,614	9,615,059
Trade incentives	4,537,694	5,837,295
	11,950,308	15,452,354

19 Subsequent Events

There are no significant subsequent events which could have a material effect on the results of the Company as at June 30 2022 that has not been adequately provided for or disclosed in these unaudited interim financial statements.