



3rd Quarter 2022

EA's One-Day Conference


Nigeria's Economic Prospects

Sub-Themes:

- Global Prospects
- National Prospects
- Subnational Prospects
- Corporate Prospects

For Whom : CEOs, EDs, CFOs, CROs, Policymakers, Diplomats, and Donors

 **Thursday, 22 September 2022**

 at **Lagos Continental Hotel**,
Plot 52A, Kofo Abayomi Street, VI
(with online option).




Time: 9:00am-5:00pm; Fee: N97, 500 per person.

Economic Associates (EA) will host a conference on **Nigeria's Economic Prospects** on Thursday, 22 September 2022, at Lagos Continental Hotel, Plot 52A, Kofo Abayomi Street, Victoria Island (with online option).





This conference will track *evolving economic and financial trends and prospects* across the following sub-themes:

1. **Global Prospects-** *2023-2027 Medium Term Global Income Statement vs Balance Sheet Prospects.*
2. **National Prospects-** *2023-2027 Medium Term Forecasts Scenarios for Devaluation, and Inflation.*
3. **Subnational Prospects:** *2023-2027 Medium Term Forecasts Scenarios for Subnational Revenue and Physical Assets.*
4. **Corporate Prospects:** *2023-2027 Medium Term Forecast Scenarios for Corporate/ Sectoral Revenue and Assets*

EA conferences provide rich opportunities to:

-  Track shifts in global income statement and balance sheet items and their near-term prospects
-  Assess national, subnational, sectoral, and corporate vulnerabilities to the unfolding realities.
-  Identify realignment options at national, subnational, sectoral, and corporate levels.

Major take-aways from this quarterly update include:

-  *Illuminating guides* on how to factor evolving shifts in global income/wealth into strategies.
-  *Fresh evidence* on national, subnational, sectoral, and corporate vulnerabilities to global realities.
-  *Insightful options* for rejuvenating country, state, sectoral, and corporate income/wealth.
-  *2023-2027 medium term forecasts and scenarios* for world, country, states, sectors, and companies.

Agenda

08.30-09.00	Arrival Tea/Coffee and Registration
09.00-09.45	Introductions and Overview
09.45-11.00	Session 1: Global Prospects <ul style="list-style-type: none"> <i>Evolving Sizes of Global Income Statement and Global Balance Sheet Gains</i> <i>2023-2027 Medium Term Global Income Statement vs Balance Sheet Prospects</i> <i>Implications for National, Subnational, Sectoral and Corporate Realities</i>
11.00-11.30	Break
11.30-13.00	Session 2: National Prospects <ul style="list-style-type: none"> <i>Evolution of Government Revenue, Debt Costs, and Foreign Exchange Reserves</i> <i>2023-2027 Medium Term Forecasts Scenarios for Devaluation, and Inflation</i> <i>National Pathways to Resilient Liquidity, Stability, Growth and Cohesion</i>
13.00-14.00	Lunch
14.00-15.15	Session 3: Subnational Prospects <ul style="list-style-type: none"> <i>Evolution of Subnational Revenue, Physical Assets, Value Chains, and Human Capital</i> <i>2023-2027 Medium Term Forecasts Scenarios for Subnational Revenue and Physical Assets</i> <i>Pathways to Resilient Fiscal Solvency, Physical Assets, Value Chains and Human Capital</i>
15.15-15.45	Break
15.45-17.00	Session 4: Corporate Prospects <ul style="list-style-type: none"> <i>Vulnerability of Corporate and Sectoral Revenue and Assets t Economic Realities</i> <i>2023-2027 Medium Term Forecast Scenarios for Corporate/ Sectoral Revenue and Assets</i> <i>Pathways for Corporate and Sectoral Resilience to Economic Headwinds and Tailwinds</i>

Participation is by prior reservation, subject to confirmation by EA. Conference materials will be made available to confirmed participants in advance. Please complete online reservation form at www.econassociates.com, or call Comfort 0816 555 2681, or e-mail info@econassociates.com for more information.

FACILITATOR



Ayo is CEO of Economic Associates (EA) where he gives strategic direction for ongoing research and consulting on Nigeria's Economic Outlook, focusing on global, continental, national, sub-national, sectoral, and corporate issues. He is a Visiting Faculty at the Nigerian University of Technology and Management (NUTM) in Lagos where teaches Economics of Globalization on the post-graduate Nigerian Scholars Programme (NSP). He is the Vice-Chairman of the Technical Committee of the National Council on Privatization (TC-NCP), aligning privatization programmes with the macroeconomy.

Ayo earned B.Sc. Economics from University of Ibadan with Sir James Robertson Prize and Medal, UAC Prize in Economics, and Economics Departmental Prize as all-round best economics graduate in 1988, M.Sc. Economics from Ibadan in 1990, M. Phil. Economics of Developing Countries as a Cambridge-DfID Scholar at University of Cambridge in 1992, and Ph.D. in Applied Econometrics and Monetary Economics from University of Durham in 2003. He is an Alumnus of Lagos Business School (AMP 5) and Henley Business School (BDP) Executive Programmes.






Ayo articulates his views on Nigeria's economic policy imperatives through articles, interviews, and comments in the mass media. He successfully spearheaded the advocacy for re-denomination of Naira notes and coins that led to the introduction of N100, N200, N500 and N1000 notes between December 1999 and October 2005. His current reform advocacy is on how Nigeria can change the economic narratives by using her vast stocks of under-utilized public wealth to unlock internal and external liquidity needed to rejuvenate ebbing fiscal, financial, and forex flows.

Before becoming CEO of EA in 2004, Ayo was Chief Economist at ThisDay Newspaper (2001-2004), Faculty Member at Lagos Business School (1995-2001), Head of Research at Lagos Chamber of Commerce (1993-1995), and Company Economist at UAC of Nigeria (1992-1993). Ayo consults for blue-chip companies, Federal and State ministries, departments, and agencies, DfID, GIZ, USAID, UNDP, UNIDO, World Bank. He has received grants from Ford Foundation and Rockefeller Foundation and was a Visiting Scholar to the IMF Research Department in Washington DC.

ABOUT EA

WHAT WE DO

Incorporated in 2004, Economic Associates (EA) equips decision-makers with the information needed for the creation, preservation, and optimization of economic value in Nigeria. Our conferences, seminars, reports, and advisory clients have included decision makers and analysts from manufacturing, trading, banking, investment, stock broking, consulting, federal and state government ministries, departments and agencies, multinational corporations, embassies, and multilateral and bilateral development partners. Our service offerings currently revolve around five work areas:

-  **The Global Crucible:** *framework for tracking and aligning with unfolding global realities*
-  **Continental Melting-Points:** *realignment options for syncing continents' strategies with global realities*
-  **National Melting-Points:** *realignment options for syncing countries' strategies global realities*
-  **Subnational Melting-Points:** *realignment options for syncing states' strategies with global realities*
-  **Sectoral Melting-Points:** *realignment options for syncing companies' strategies with global realities*

EA offers three mutually reinforcing modalities for tracking and realigning strategies with global evolution:

1. Our *open-enrolment conferences on **Nigeria's Economic Prospects*** offer decision makers opportunities to *engage external peers, with varied backgrounds and aspirations, on the latest developments in global, national, sub-national, and sectoral spheres, and refine their tacit notions of the best adaptive responses to unfolding realities.*
2. Our *subscription services on **Nigeria's Economic Prospects Report** and **Leading Indicators Databases*** codify insights from our conferences for wider circulation among decision makers at national, sub-national, and sectoral levels who desire reference documents for guiding economic decisions.
3. Our *in-house presentations on **Nigeria's Economic Prospects*** offer decision makers opportunities for the *deeper internal engagement required to assimilate the key issues into their strategies.*

CONFERENCES

EA's one day Conferences on **Nigeria's Economic Prospects** offer decision makers opportunities to situate their *tacit concerns about the economy in global and local contexts* and engage in *peer scrutiny* that provides the *tunnel and peripheral vision, hindsight, insights, and foresight to soar above the storms.* Conference participants focus on the *broad contours of the unfolding global scenarios* and *explore the pragmatic range of swiftly implementable realignment options* at the *global, continental, national, subnational, and sectoral levels.*

COURSES/SEMINARS




EA's **Five-Day Seminars on Strategic Economics** are a series of *knowledge-and-skill-building weeklong courses* that *explore granular strategic contents of global, continental, national, subnational, and corporate issues* to offer opportunities for *building organizational competence to organically analyze, articulate, implement, monitor, and evaluate strategy execution.*

SUBSCRIPTION SERVICES

Our subscription services *distil codifiable insights* from our conferences for wider dissemination. **Nigeria's Economic Prospects Report** and **Leading Indicators Databases** are *vigilance/foresight toolkits* that provide *ongoing narratives and databases to track and contextualize evolving glocal trends for assimilation into decisions.*

ADVISORY

We collaborate with clients to explore, customize, and assimilate various issues of relevance into their strategic aspirations. Our engagements typically move through three stages from awareness to action:

-  *Concept Formation:* awareness conversations with decision makers to explore strategic issues/deliverables.
-  *Strategy Formulation:* tacit intuitive interactions with decision makers to tease out customized solutions.
-  *Capacity Building:* capacity-building sessions to articulate and execute ongoing strategic realignment.