



Dangote Cement H1 2025 Result: Improved Operational Efficiency Nudges Up PAT by 174.06%.



Image Credit: Proshare Graphics

Proshare.

Issue Date:
Tuesday, July 29, 2025

A Market Intelligence and
Strategic Advisory Group Report

Production:
Proshare Graphics.

Unlock **exclusive access** to reliable **market information**, **comprehensive reports**, and **expert analysis**.



Visit www.proshare.co

Proshare.

Dangote Cement Plc's performance in H1 2025 reflects operational resilience and strategic cost discipline. The cement giant reported a **+17.70%** year-on-year (Y-o-Y) increase in revenue, reaching N2.07trn, driven by sustained market demand and improved pricing strategies across its regional footprint. Cost of sales grew by only **+2.43%**, translating to a substantial **+31.4%** rise in gross profit, which highlights gains in operational efficiency and cost control across its production and supply chains.

The cement clinker recorded strong earnings acceleration, with pre-tax (PBT) and post-tax (PAT) profits rising by rising by **+149.20%** and **+174.1%** respectively. These gains were significantly bolstered by a **+356.7%** rise in finance income, alongside a notable **-34.99%** reduction in finance costs, indicating more efficient debt management. While cash balances dipped and leverage increased, the strength of the company's retained earnings, which grew by **+31.9%**, and modest growth in shareholders' equity affirm a strong earnings retention capacity.

BEYOND PROFIT

How a Nigerian Company Built a Culture of Credibility

Available at the following Outlets:



Proshare.

CEO Remuneration in 2025:

Examining the Performance and Compensation Nexus.



www.proshare.co

Proshare.

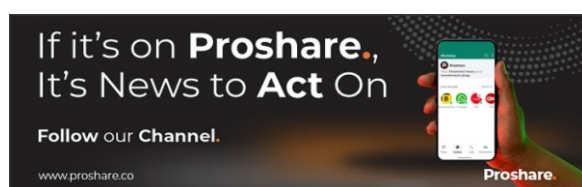
Table 1:

DANGOTE CEMENT H1 2025 RESULTS		
Investors' Indicator	H1 2024	H1 2025
Market Capitalisation as at June 30 (N'bn)	11,001.04	7,370.88
Share Price as at June 30 (Naira)	656.70	440.00
Price Earnings ratio (P/E)	58.32	14.31
Price to Book ratio (P/B)	5.06	3.32
Earnings per Share (Naira)	11.26	30.74
Dividend Yield	4.57%	6.83%
Payout Ratio	266.43%	97.59%

Source: Financial Statement, Proshare Research

Key Highlights in H1 2025.

- Dangote Cement's revenue grew by +17.70% to N2.07.60bn in H1 2025 from N1,760.06bn in H1 2024.
- The cost of sales increased by +2.43% to N853.56bn in H1 2025 from N833.27bn, pushing gross profit up by +31.43% from N926.78bn in H1 2024 to N1,218.04bn in H1 2025
- Selling and distribution expenses rose by +5.56% to N321.39bn in H1 2025 while administrative expenses increased by +25.85% to N124.28bn in H1 2025 from N98.75bn in H1 2024.
- Finance income rose by +356.72% to N113.26bn in H1 2025 from N24.80bn, while Finance cost declined by -34.99% to N216.16bn in H1 2025 from N332.52bn in H1 2024.
- Pre-tax and post-tax profits grew by +149.20% and +174.06% to N730.03bn and N520.46bn, respectively, in H1 2025.
- Earnings per share rose to N30.74 in H1 2025 from N11.26k in H1 2024
- Total asset grew by +23.11% to N6.62trn in H1 2025 from N5.38trn in H1 2024.
- Inventories increased by +22.30% to N716.29bn in H1 2025 from N585.67bn in H1 2024.
- The group's cash and cash equivalents dipped by -34.99% to N383.90bn in H1 2025 from N590.48bn in H1 2024.
- Retained earnings rose by +31.94% to N1,042.06bn in H1 2025 from N789.80bn in H1 2024 while shareholders' find rose by +2.64% to N2,220.62bn in H1 2025.



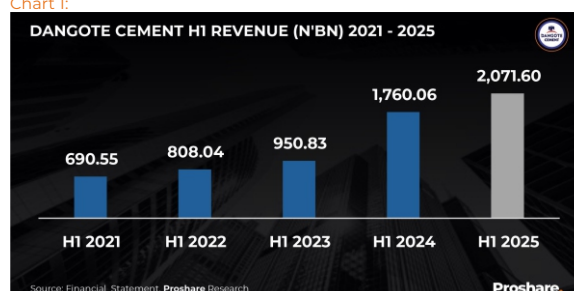
Key Highlight in Q2 2025.

- Dangote Cement Plc's Revenue grew +14.24% to N1,076.94bn in Q2 2025 from N942.71bn in Q2 2024.
- The cement producer's cost of sales increased by +2.57% to N446.29bn in Q2 2025 from N435.11bn in Q2 2024, while gross profit rose by +24.24% to N630.65bn.
- The profit before and after tax rose by +230.35% and +302.97% to N418.06bn and N311.21bn, respectively, in Q2 2025.
- Finance Income rose +626.53% to N97.38bn in Q2 2025 from N13.40bn in Q2 2024, while Finance costs declined by -50.19% to N104.26bn in Q2 2025 from N209.30bn in Q2 2024.
- Earnings per share increased to N18.44 in Q2 2025 from N4.57 in Q2 2024.

Revenue.

With a 69.62% contribution from the Nigerian market, Dangote Cement Plc's revenue increased by +17.70% to N2,071.60bn H1 2025 from N1,760.06bn in H1 2024. The growth in revenue can be attributed to the pricing strategy of the group, despite a -4.08% reduction in sales volume to 13.37m tonnes in H1 2025 from 13.93m tonnes in H1 2024. Cement and clinker revenue rose by +17.76% to N2.07trn in H1 2025, while revenue from other products grew by +200% to N12m in H1 2025 from N4m in H1 2024. Analysts believe that the revenue growth in H1 2025 is attributed to the group's pricing strategy (see chart 1).

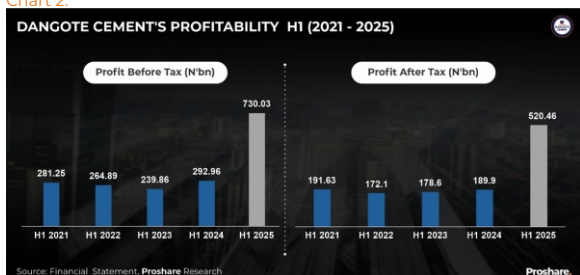
Chart 1:



Profitability.

Improved revenue, cost efficiency, lower finance costs, and increased finance income characterised Dangote Cement's H1 2025 performance. The gradual rise in sales costs contributed to triple-digit growth in pre-tax and post-tax profits. The group's pre-tax and post-tax profits increased by +149.20% and +174.06% to N730.03bn and N520.46bn in H1 2025, respectively. Analysts believe the cost efficiency strategy of the cement producer will further enhance its profitability in subsequent quarters (see chart 2).

Chart 2:



Cash Flow.

The increase in cash outflows from financing activities resulted in a decline in cash and cash equivalents. Driven by purchase of property and plants, loan repayments and interest payments, the cash and cash equivalents fell by -19.02% to N300.99bn in H1 2025 (see table 2).

Table 2:

	H1 2024 (N'bn)	H1 2025 (N'bn)
Cash from Operating Activities	411.82	874.21
Cash From Investing Activities	7.39	97.33
Cash From Financing Activities	489.52	611.29
Cash And Cash Equivalent	371.66	300.99

Financial Position.

The group's liquidity position improved in H1 2025 compared to H1 2024. Total assets grew by +23.11% year-on-year (Y-o-Y) to N6,617.25bn in H1 2025 from N5,375.16bn in H1 2024. The growth in assets was driven by receivables from related parties and inventories, which increased by +100% and +22.30% to N1.03trn and N716.29bn, respectively. shareholders' fund rose by +2.64% to N2.22trn in H1 2025 from N2.16trn in H1 2024, driven by translation reserve (N1.10trn) and retained earnings (N1.04trn) (see table 3).

Table 3:

	H1 2024 (N'bn)	H1 2025 (N'bn)	Growth Rate (%)
Total Asset	5,375.16	6,617.25	23.11%
Inventories	585.67	716.29	22.30%
Trade Receivables	88.05	166.98	89.64%
Trade Payables	928.76	999.52	7.62%
Shareholder Equity	2,163.58	2,220.62	2.64%
Retained Earnings	789.80	1,042.06	31.94%

Financial Ratio.

Dangote Cement's financial performance in the first half of 2025 revealed improvements in profitability and return metrics. The profit margins increased, indicating improved cost management and operational leverage. Return on equity (ROE) and return on assets (ROA) rose to 23.44% and 7.87% in H1 2025, respectively. However, the group's current ratio increased to 0.74x in H1 2025, and the exemption of inventories reduced the acid-test ratio to 0.47x in the same period. Additionally, inventory turnover declined from 1.42x to 1.19x, suggesting slower inventory movement. Debt-to-equity and debt-to-asset ratios reflected a more leveraged capital structure (see table 4).

Table 4:

	H1 2024	H1 2025
Gross profit margin	52.66%	58.80%
Net profit Margin	10.79%	25.12%
Return on equity	8.78%	23.44%
Return on assets	3.53%	7.87%
Current Ratio	0.73x	0.74x
Acid-Test Ratio	0.51x	0.47x
Inventory Turnover Ratio	1.42x	1.19x
Debt-to-equity ratio	0.73x	1.14x
Debt-to-asset ratio	0.30x	0.38x

Valuation

Despite the increased earnings in H1 2025, Dangote Cement's valuation ratios declined due to the downward trajectory of its share price amid relative steadiness in the period under review. The group's share price dropped by -33.10% while earnings grew by +173% year-on-year as of June 30, 2025. Thus, the price-to-earnings ratio fell to 14.31x in H1 2025 from 58.32x in H1 2024. The price-to-book value also fell from 5.06x in H1 2024 to 3.32x in H1 2025, indicating the group is valued below its net assets (see table 5).

Table 5:

	H1 2024	H1 2025
Price to Earnings (P/E)	58.32x	14.31x
Price to Book (P/B)	5.06x	3.32x

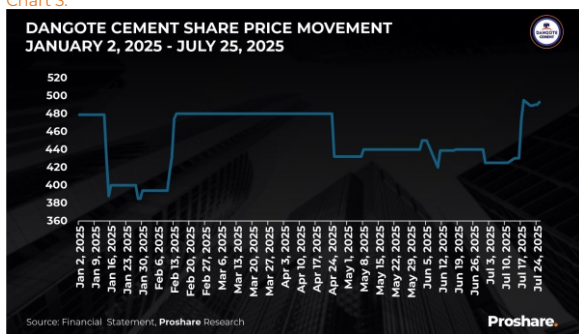
Tier 1 Banks Report: **Getting Bigger, Braver, and Dominant - The Class of 2025.** Download Proshare.

Unlock exclusive access to reliable market information, comprehensive reports, and expert analysis. [Subscribe Here](#) Proshare.

Share Price Movement.

Dangote's share price showed a downward trend amid relative fluctuations and stability. The share price dropped sharply to N431 on January 14, 2025, from a steady level of N478.80 between January 2 and January 13, 2025. The price then surged sharply on 13 February 2025, after a period of fluctuations, to settle at N474.10 and remained steady at N480 for over nine weeks before reverting to N440 on June 30, 2025. Analysts suspect that investor confidence seems suppressed as reflected in the sharp price movement. (see chart 3).

Chart 3:



Competitors Analysis for H1 2025: A Season of Operational Efficiency as Profitability Surges.

The Nigerian cement industry demonstrated a strong rebound in H1 2025, driven by increased infrastructure activity and improved pricing strategies across the three players, Dangote Cement, BUA Cement, and Lafarge Africa. Dangote Cement led the market with a 65.36% contribution to the industry revenue (+17.7% revenue growth) and a 174% rise in net profit, reflecting enhanced operational efficiency and significant cost containment. Lafarge Africa and BUA Cement contributed the remaining 34.63% to the industry revenue.

Despite being the market leader in the cement industry, Dangote Cement experienced the least revenue growth among its peers. The increased earnings did not lead to a higher P/E ratio for Dangote Cement, as its share price drove the P/E down to 14.31x, indicating investor pessimism. Dangote Cement had the lowest working capital (negative N702.50bn) and liquidity ratio (0.74x), highlighting a liquidity constraint. Overall, Dangote Cement leveraged its greater scale and financial agility to convert its revenue gains into stronger earnings and shareholder value (see Illustration 1).

Illustration 1:



Closing Thoughts.

Dangote Cement's H1 2025 results reflect a business that has not only withstood external shocks but also strategically enhanced its profitability profile and balance sheet footing. Although its sales volume declined, the group has remained profitable by adopting a strategic pricing technique, which improved its profit compared to the previous year. Analysts expect the improved operational efficiency and pricing technique to continue into the remaining quarters of 2025.

For further updates on Dangote Cement Plc, follow the company's Proshare Investor Relations (IR) Portal.

For feedback and further information, kindly contact research@proshare.co

Click Here to

Subscribe

to our Market Intelligence notes for updates.

Thank you.

Related Items.

1. Dangote Cement Plc Declares N520.5bn PAT in H1 2025 Unaudited Results; (SP: N493.00k)
2. Dangote Cement Appoints Emmanuel Ikazoboh as Chairman, Mariya Dangote Joins Board of Directors
3. Resolutions Passed at the 16th Annual General Meeting of Dangote Cement Plc
4. Dangote Cement Plc Q1 2025 Result: PAT Grows +85.72% Despite Lower Volumes and Rising Cost Pressures
5. Dangote Cement Plc Declares N209.25bn PAT in Q1 2025 Unaudited Results, (SP: 432)
6. Dangote Cement Earns 'B' Rating for Climate Change and Water Security from CDP
7. Dangote Cement Plc FY 2024 Audited Result: Output Growth Improves Revenue by +62.16%
8. Dangote Cement, FBNHoldings, and Others Lift Equity Market by N53bn
9. Dangote Cement Plc 9M 2024 Result: +69.05% Revenue Rise as Cost Containment Prevails
10. Dangote Cement Plc: Volume Recovery and Elevated Pricing Boost Topline
11. Dangote Cement Plc Declares N279.09bn PAT in Q3 2024 Results; (SP: N478.80k)
12. Dangote Cement H1 2024 Result: Rising Topline Earnings Faces off Against Supply Side Bottlenecks
13. Dangote Cement Plc Declares N189.90bn PAT in H1 2024 Results,(SP:N656.70)
14. GCR affirms Dangote Cement National Scale Long-Term Issuer Rating of AA+(NG)
15. Dangote Cement Plc – Resolutions of the 15th Annual General Meeting on May 28, 2024
16. Dangote Cement Q1 2024 Results: Top-line Revenue grew +101% as Sales volumes Rose +12.3%
17. Dangote Cement Export of Clinker Cement Increased by 87.2%
18. Dangote Cement FY 2023: Net Sales Rises 36.6%, Despite Tough Business Environment
19. Dangote Cement Hits N11trn Market CAP; Airtel, BUAFOODS, BUACEMENT, MTNN, GEREGU and 4 Others Retain N1trn Market CAP as of February 28th 2024
20. Dangote Cement Hits N11trn Market CAP; Airtel, MTN, UBA, Access Holdings and 7 Others Retain Over N1trn Market CAP Mark as of January 25th 2024
21. Dangote Cement 9M 2023 Result: Strong Sales Growth Amidst Sliding Margins
22. Dangote Cement H1 2023 Result: PAT Rises 3.8%, Despite Non-Cash FX Loss of N113.6BN
23. Dangote Cement FY 2022: Foreign Exchange Losses Depress Profit before Tax by -2.67%
24. Dangote Cement 9M 2022 Result: Net Earnings Down as Finance Cost Rises by +590%
25. Kogi State Playbook Highlights Dangers in Doing Business in Nigeria, OPS Condemn Invasion of Dangote Cement Obajana Plant



Advice To Users of This Report.

Proshare, founded in 2006, is a trusted professional practice and financial information hub dedicated to serving as a critical bridge between the markets, investors, regulators, and stakeholders. By delivering credible, reliable, and timely engagements, we assist the marketplace to shape thought-led conversations premised on evidence-based insights that hold the firm accountable collaboratively.

Practice Ethos and Disclaimer

Proshare does not guarantee any results or investment returns based on the information contained in this report. Although we have used our best efforts to provide the most accurate information, we do not promise verbally or in writing that you will earn a profit when or if you use the information contained therein and/or take the actions that might have been prescribed here by the author or our analysts, any reliance you place on our content for decision making is at your own risk. Reports often contain complex technical language, kindly seek expert analysis or expert opinions to help interpret the findings accurately. Context is key, and understanding is essential to grasp the report's true implications. We encourage our discerning readers to seek additional education and insights as you navigate the complexities of the report. As consumers of news and information, we play a role in responsible reporting, be cautious of spreading unverified or misleading information about the report's contents or corporate entities mentioned in the report.

Copyright

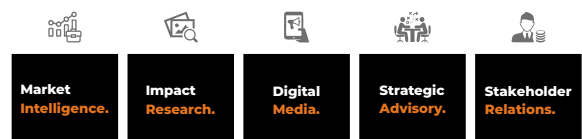
The copyright of the materials in this report belongs to Proshare Nigeria Ltd. While we encourage the dissemination of our work, permission to reproduce or republish any portion of the report should be directed to the office of the MD/CEO of Proshare Nigeria Ltd. This work is licensed under the Trademark and Copyrights Laws of the Federal Republic of Nigeria and is registered accordingly at the National Library and other relevant agencies. Proshare's Reports are critical to its education, empowerment, and enlightenment. It is designed to provide market impact commentary on economic, financial, and business developments. While the partners and acknowledged references are responsible for their work, the report issued is designed to document facts.

Creation Date











This report was published on July 29, 2025, and is based on the best publicly available information at that time. The PDF version was created on July 29, 2025. For comments, feedback, and updates, kindly send us an e-mail via research@proshare.co. Thank you.



Teslim SHITTA-BEY
 Managing Editor/CE


Tosin IGE
 Head, Research



Contacts.

 Olufemi AWOYEMI , <i>mni</i> ceo@proshare.co	 www.proshare.co
 Teslim SHITTA-BEY teslim.bey@proshare.co	 +234 902 407 5284
 Tosin IGE research@Proshare.co	 @proshare
 Juliet IKUOMOLA analyst@proshare.co	 proshare.co
	 proshare.co
	 proshare.co

 Plot 590b, Lekan Asuni
 Close, Off Toyin Omotosho Street,
 Omole Phase 2, Isheri Olowora
 Ikeja, Lagos, Nigeria **PC: 105102**
 Tel: **0700 – PROSHARE**
 E-mail: info@proshare.co