



Global **Expo**
Botswana 2025



PULA
INVESTMENT
CONFERENCE

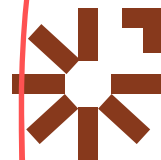
DEAL BOOK 2025

8-11 October 2025

GABORONE, BOTSWANA

Organised and
managed by:





INTRODUCTION

The Pula Investment Conference 2025, hosted under the Global Expo Botswana banner, brings together investors, policymakers, financiers, and project developers to engage in actionable investment opportunities. This Deal Book has been curated to provide investors with a portfolio of bankable, project-ready ventures across key sectors of Botswana's economy. These projects, drawn from both the public and private sectors, offer tangible entry points for partnerships, financing, and technical collaboration.

As Botswana embarks on its ambitious National Transformation Programme, the country is accelerating its transition from a resource-based economy to one driven by innovation, value addition, and sustainable growth. With competitive investment incentives, and a commitment to improving the ease of doing business, Botswana provides a fertile environment for long-term investments.

Positioned strategically as a gateway to Africa, Botswana offers preferential trade access to key regional and international markets through agreements such as SACU, SADC Free Trade Area, and the African Continental Free Trade Area (AfCFTA). The country's strong governance framework, predictable legal environment, and macroeconomic stability further enhance its reputation as a reliable investment destination.

The Deal Book aims to serve as a practical investment facilitation tool. All featured projects have undergone preliminary due diligence and demonstrate alignment with national development priorities and market demand. These opportunities span sectors that are not only key to Botswana's economic future but are also aligned with global development trends such as the green transition, food security, digital innovation, and industrialisation.

We invite you to explore the opportunities detailed in this publication and engage with the Botswana Investment and Trade Centre (BITC) and relevant promoters during the Pula Investment Conference and beyond.





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WELCOME MESSAGE

CHIEF EXECUTIVE OFFICER



Mr. Keletsoitse Olebile

It is with great pride and anticipation that we welcome you to the 18th edition of Global Expo Botswana, taking place from 8th – 11th October 2025 in Gaborone. This landmark event has long stood as Botswana's premier international trade and investment platform, bringing together businesses, investors, policymakers, and innovators from across the region and beyond.

This year's edition is particularly special. Following a pause in 2024, we took the time as organizers to reflect, re-strategize, and reimagine how the Expo can serve our participants more effectively. This process has allowed us to craft a stronger, more impactful event that speaks directly to the evolving needs of our exhibitors and visitors. Our renewed approach ensures that Global Expo Botswana remains a platform not only for showcasing products and services but also for forging meaningful connections, exploring opportunities, and creating lasting value for all stakeholders.

The pause also gave us the opportunity to align the Expo with the new national priorities of the Government of Botswana. A major outcome of this alignment is the reformed Pula Investment Conference, now positioned as a central pillar of the Expo. The Conference will convene leaders from government, business, and international organizations to discuss investment opportunities, highlight transformative projects, and mobilize resources that will advance Botswana's sustainable growth agenda.

This year also marks a stronger alignment with regional integration efforts, particularly through the African Continental Free Trade Area (AfCFTA). By situating Global Expo Botswana within the broader context of AfCFTA, we are creating a platform where businesses can access expanded markets across Africa, take advantage of preferential trade opportunities, and build cross-border partnerships that drive intra-African trade. The Expo therefore provides not just a national or regional marketplace, but a gateway into Africa's emerging single market.

In addition to the Pula Investment Conference, we are proud to introduce Creative Day as one of the new highlights of this year's programme. The creative industry has been identified as a priority sector for Botswana, and this dedicated

day will shine a spotlight on the talent, innovation, and entrepreneurial spirit that defines our creative economy. From fashion and design to film, music, and digital arts, Creative Day will provide a platform for young entrepreneurs and creatives to showcase their work, connect with investors, and explore opportunities for growth within Botswana and across the continent. By placing creativity alongside trade and investment, we are demonstrating how diverse sectors can contribute to economic diversification and sustainable development.

Over the next four days, exhibitors will engage with buyers, investors, and partners across key sectors such as manufacturing, agriculture, mining, ICT, renewable energy, and tourism. Visitors will experience a diverse showcase of innovation while connecting directly with decision-makers from Botswana, the region, and the global marketplace. With deal rooms, business-to-business networking, panel discussions, and policy dialogues, this year's Expo has been designed to drive meaningful outcomes and position Botswana at the heart of trade and investment opportunities in Africa.

Global Expo Botswana 2025 is more than just an exhibition. It is a renewed platform that reflects our collective ambition to unlock Botswana's potential. It is a stage where local enterprises, regional players, and international companies come together with a shared vision of partnership and growth. It is also an opportunity to leverage the power of AfCFTA, to showcase the strength of our creative sector, and to shape the future of trade and investment both within Botswana and across the continent.

On behalf of the Botswana Investment and Trade Centre and our valued partners, I extend my warmest welcome to every exhibitor and visitor joining us for this year's Expo. I encourage you to actively participate, network widely, and take advantage of every opportunity the Expo presents. Together, let us work to unlock Botswana's potential and build partnerships that will drive sustainable growth for years to come.

We wish you a productive and rewarding experience at Global Expo Botswana 2025.



SECTOR: AGRIBUSINESS





01 BUGLIFE (PTY) LTD – INSECT FARMING (BLACK SOLDIER FLY)

The proposed project will establish an insect farming operation utilizing black soldier flies to produce animal feed protein and organic fertilizer, including the conversion of organic waste materials through bioconversion processes. The project will involve the renovation of existing processing equipment to transform organic waste into valuable products. The operation will include drying, grinding, and pelletizing systems for fertilizer production and will establish waste collection systems from local sources.

Promoter:	Kealeboga Tlouetsile
Contact:	(+267) 74140701, buglifeptyltd@gmail.com
Partnership Required:	Equity, Debt and Grants
Jobs Prospects:	70 jobs
Investment Required:	USD 432,669
Project Location:	Francistown





02 OFFICE GREEN (PTY) LTD – AQUAPONICS

The proposed project will establish insect-based fish feed through an integrated aquaponics system, as well as the development of black soldier fly processing facilities.

Promoter:	Gregory Thato Rakobe
Contact:	(+267) 71682413, gtrakobe@gmail.com
Partnership Required:	Equity
Jobs Prospects:	15-20 Jobs
Investment Required:	USD 250,000
Project Location:	Maun





03 BADISA EMPIRE (PTY) LTD – PROCESSED FOOD PRODUCTS (VEGETABLES)

The proposed project will establish the production of fresh vegetables and value-added processed food products, such as potato crisps (“Baddies Time Crisps”), frozen wedges, and sauces.

- Promoter:** Amogelang Masilonyane
- Contact:** (+267)73007906, badisaempire@gmail.com
- Partnership Required:** Equity, Concessionary debt financing, Agri-development grants
- Jobs Prospects:** 50-70 jobs
- Investment Required:** USD 552,771.65
- Project Location:** Gaborone





05 COTTON MERCHANTS (PTY) LTD – COTTON PRODUCTION

The proposed project will establish a cotton farming and ginning operation.

Promoter:	Tlotlo Othata Batsetswe
Contact:	(+267) 72 970 303, tlotlo@cotton-merchants.africa
Partnership Required:	Debt
Jobs Prospects:	100 Jobs
Investment Required:	USD 17,804,290.36
Project Location:	Pandamatenga & Thuli Block





**SHARWOOD / DAIRY
FARMING**



06 PRO CIVIL (PTY) LTD T/A SHERWOOD DAIRY - DAIRY FARMING

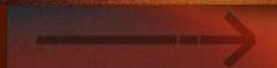
The proposed project will establish a dairy farming operation with complete milk processing capabilities, including fodder production development with irrigation infrastructure, solar power installation with battery storage, construction of milking parlours and processing facilities, implementation of automated milking systems and IoT technology, and acquisition of 500 Jersey dairy cows.

Promoter:	Mmoloki Poloko
Contact:	(+267) 72911116, mmolokip@gmail.com
Partnership Required:	Debt/Equity, or combination
Jobs Prospects:	150-200 jobs
Investment Required:	USD 10,000,000
Project Location:	Sherwood





SECTOR: FINANCIAL SERVICES





01

CALSIN PHANG EQUITY – ASSET MANAGEMENT AND BUSINESS

This project will establish a private investment and alternative finance institution. This institution will offer funding to SMEs, startups, and youth-led businesses seeking capital for growth and scaling.

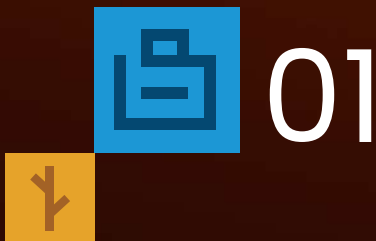
Promoter:	Calsin Phang Equity
Contact:	(+267) 76530197, calsin.brown@gmail.com
Partnership Required:	Equity
Jobs Prospects:	100 – 300 jobs
Investment Required:	USD 356,085.81
Project Location:	Francistown





SECTOR: HEALTH





ATHOLINC – PATHDX CONSULTANT PATHOLOGISTS

This project will establish Pathology Services for local and regional medical facilities, servicing both the public and private sector.

Promoter:	Sooli Mubita Mubita
Contact:	(+267) 3500124, sooli@kal-eni.com
Partnership Required:	Debt and Equity
Jobs Prospects:	15 Jobs
Investment Required:	USD 1,928,296.73
Project Location:	Gaborone





02

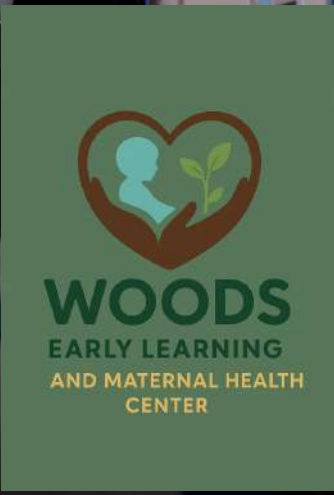
CLASSIC SERVICES T/A EMERGENCY ASSIST - EMERGENCY MEDICAL SERVICES



This project seeks to establish emergency medical assistance and roadside services across the country.

- Promoter:** Chiseki Chiseki
- Contact:** (+267)71681485, chiseki@ea991.co.bw
- Partnership Required:** Debt
- Jobs Prospects:** 250 jobs
- Investment Required:** USD 535,637.98
- Project Location:** Gaborone





03

WOOD'S EARLY LEARNING CENTRE PTY LTD – WOOD'S EARLY LEARNING AND MATERNAL HEALTH CARE CENTRE



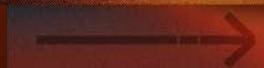
The proposed project seeks to establish an early learning and maternal health care centre.

- Promoter:** Naomi Boitumelo Kashweeka
- Contact:** (+267) 71655371, boikashweeka@gmail.com
- Partnership Required:** Debt
- Jobs Prospects:** 25 Jobs
- Investment Required:** USD 484,041.87
- Project Location:** Kasane





SECTOR: ICT





01

1442 VENTURES (PTY) LTD – TIRISANO DIGITAL HOLDINGS



The proposed project will establish a digital holding company to acquire and manage a portfolio of software-as-a-service businesses operating with the Shopify ecosystem. The project includes the acquisition of 4-5 SaaS companies, implementation of operational infrastructure for portfolio management, and development of due diligence processes for future acquisitions. The operation will utilize a remote-first model and will focus on businesses within the Shopify app ecosystem.

Promoter:	Legae Ramaja
Contact:	(+267) 72727633, legaeramaja@gmail.com
Partnership Required:	Equity
Jobs Prospects:	65 – 85 Jobs
Investment Required:	USD 5,000,000
Project Location:	Gaborone





MPEGA



02 **DISCOVERY GATE (PTY) LTD – MPEGA**

The proposed project will establish a software development operation for a transportation application platform, along with the acquisition of computer equipment, servers, storage devices, and mobile testing devices.

Promoter:	Simon O. Thipe
Contact:	(+267) 76046681, s.o.thipe@gmail.com
Partnership Required:	Debt and Equity
Jobs Prospects:	100+ Jobs
Investment Required:	USD 999,397.63
Project Location:	Gaborone





03

PLEXILIFE HEALTH (PTY) LTD – PLEXILIFE DIGITAL HEALTH PLATFORM



The proposed project will establish a healthcare SaaS platform to serve local, regional, and African markets, targeting renal specialist clinics, physiotherapy clinics, labs, pharmacies, and mining hospitals. Plexilife will use de-identified health data to drive insights for personalized care and population health management, aligning with SDG 3.

Promoter:

Aone Kealeboga Gaseitsiwe

Contact:

(+267) 76571739, aone@plexilife.co.bw

Partnership Required:

Debt and Equity

Jobs Prospects:

10 – 25 Jobs

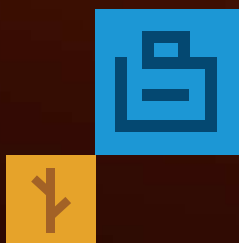
Investment Required:

USD 557,602.11

Project Location:

Selebi Phikwe





04 CHOMI (PTY) LTD – DIGITAL PAYMENT SOLUTION

A digital payments company looking to redefine how everyday transactions are conducted in underserved and informal markets. Positioned at the intersection of financial inclusion, regulatory modernization, and digital commerce, Chomi is a zero-to-low-cost digital payment solution designed to serve the realities of African consumers, particularly small businesses, informal traders, and mobile-first users.

Promoter:	Mosimanegape Setlhake
Contact:	(+267) 72486002, m.setlhake@SmartPlanblueprint.net
Partnership Required:	Equity
Jobs Prospects:	10 – 25 Jobs
Investment Required:	USD 1,000,000.00
Project Location:	Gaborone





05 THE CLICKING GENERATION – GIRLS IN ICT, CODING AND CT SKILLS

Established in 2013, The Clicking Generation is a technology company focusing on digital skills training, online training platform support and maintenance, digital curriculum design and implementation. The company also offers digital asset management, tech consultancy and advisory services to various clientele.

Promoter:	Agang Ditlhogo
Contact:	(+267) 72467922, agangditlhogo@gmail.com
Partnership Required:	Debt/Equity
Jobs Prospects:	Currently 5 Jobs (Potential 75+)
Investment Required:	USD 500 000.00
Project Location:	Maun





06 STENCIL TECHNOLOGIES – SOFTWARE AND TECHNOLOGY SERVICES

The proposed project will establish software development and other ICT services and solutions for both local and across the SADC region and currently operational in Gaborone.

Promoter:	Ogone Mothooagae
Contact:	(+267) 71548754 ogone@stenciltechnologies.com
Partnership Required:	Debt and Equity
Jobs Prospects:	20
Investment Required:	USD 2,500,000.00
Project Location:	Gaborone





SECTOR: MANUFACTURING





01

BUILDNEST (PTY) LTD - TYRE RECYCLING



The proposed project will establish a tyre recycling establishment.

Promoter:	Antonious Karuuro
Contact:	(+267) 76942386, tignamibia@gmail.com
Partnership Required:	Debt and Equity
Jobs Prospects:	25 - 50 Jobs
Investment Required:	USD 10,717,120.49
Project Location:	Molepolole





03

**COOL ROOFS (PTY) LTD –
MANUFACTURING OF RESILIENT
SUPERFLECT RADIANT HEAT BARRIER
ROOF COATING AND COATED
ROOF SHEETS**



The proposed project will establish a manufacturing facility for radiant heat barrier roof coatings and coated metal roof sheets. The operation will produce reflective roofing materials that reduce heat absorption in buildings.

Promoter:	Percy Lekoba
Contact:	(+267) 72240621, lekobapsl@gmail.com
Partnership Required:	Debt and equity
Jobs Prospects:	60 jobs
Investment Required:	USD 1,139,905.79
Project Location:	Gaborone





04 EQUICLO TECH (PTY) LTD – PPE PRODUCTION

The proposed project will establish a manufacturing operation for personal protective equipment, safety wear, security wear, sportswear, tactical wear, safari wear, corporate wear, hospitality wear, and kitchen wear.

Promoter:	Bobeo S.J. Ntsima
Contact:	(+267) 72651704, equiclotech@gmail.com
Partnership Required:	Equity
Jobs Prospects:	100 Jobs
Investment Required:	USD 1,496,126.34
Project Location:	Gaborone





05

**GOLD REAPERS INVESTMENT (PTY) LTD T/A
LEANLOGIC OPERATIONS CONSULTING -
MANUFACTURING OF 16MM-150MM PVC
PIPES**



The proposed project will establish a manufacturing operation of PVC pipes ranging from 16mm-150mm diameters.

Promoter:	Leaname Thaolang
Contact:	(+267) 77519513 leaname.thaolang@gmail.com
Partnership Required:	Equity
Jobs Prospects:	24 - 50 Jobs
Investment Required:	USD 655,776.99
Project Location:	Selebi Phikwe





06 KALAHARI TREADS – MANUFACTURING AND RECYCLING PLANT

The proposed project will establish a tyre manufacturing and recycling operation. The project will produce tyres and convert used tyres into rubber bricks, paving slabs and running tracks. The project will recover and export steel wire to recyclers.

Promoter:	Batshani Boyboy Kolanyane
Contact:	(+267)75 023 727, boyboyk@rocketmail.com
Partnership Required:	Equity or Debt, development grants
Jobs Prospects:	30 jobs
Investment Required:	USD 3,203,461.72
Project Location:	Tonota





07

POLSAN TILES (PTY) LTD – PLASTIC RECYCLING WASTE INTO TILES



The proposed project will establish plastic recycling to produce construction materials. The project transforms plastic waste into durable tiles, serving local, regional, African, and international markets including retail distributors, contractors, builders, and government housing departments.

Promoter:

Tshepang khumalo

Contact:

(+267)77581317, stsepangk@gmail.com

Partnership required:

Jobs prospects: 45 Jobs

Investment Required:

USD 854,277.92

Project Location:

Gaborone





08

NEX CLEAN ENERGY (PTY) LTD - MUNICIPALITY WASTE AND BIOMASS INTO SYNTHETIC DIESEL

The proposed project will establish a facility that will convert municipality waste and biomass into synthetic diesel. The project will target the local, regional SADC, and African markets, aiming to capture 20% of the waste to energy markets.

Promoter:	Liberty Gura
Contact:	(+267) 78165210, l.gura@nexcleanenergy.com
Partnership required:	Equity
Jobs prospects:	27 Jobs
Investment Required:	USD 40,000,000
Project Location:	Francistown





09

KENLEN GROUP (PTY) LTD – KENLEN OTR TIRE MANUFACTURING

The proposed project will establish a facility for the manufacturing of Off-the-Road (OTR) tires. The project will target mining, construction, and agri-business sectors in Africa. The targeted market value for OTR tires in the SADC region is \$150 million and \$332 million in Africa. The project aims to capture 10% of this market.

Promoter:	Mapenshi Princess Bobo
Contact:	(+267)72655509, princess@kenlengroup.com
Partnership Required:	Equity and loan
Jobs Prospects:	150 jobs
Investment Required:	USD 10,000,000
Project Location:	Greater Gaborone





KBN MARKETING GROUP (PTY) LTD – MANUFACTURING OF TOILET PAPER ROLLS

The proposed project will establish a manufacturing facility for the production and sale of toilet paper rolls. The facility will target the local and regional SADC markets, with a production target of 340,000 toilet paper rolls per month.

Promoter:	Kabo Masole
Contact:	(+267) 72906157, kaboj1979@gmail.com
Partnership Required:	Debt
Jobs Prospects:	60 – 70 Jobs
Investment Required:	USD 535,113.34
Project Location:	Gaborone





12

KELLCROWN INTEGRATED FARMS (PTY) LTD – GOLDEN GRAIN



The proposed project will establish the production of gluten-free sorghum muffin pre-mix flour.

Promoter:	Kelelelo Kabelo Korononeo
Contact:	(+267)76329387 kellcrownfarms@gmail.com
Partnership Required:	Debt and Equity
Jobs Prospects:	15 Jobs
Investment Required:	USD 840,689.87
Project Location:	Molepolole





13

MELHOR QONTRAC (PTY) LTD – SMART CRACK MONITORING

The proposed project will establish a facility for the manufacturing of solar panels. The project will target the local Botswana, regional SADC, and African markets. The project aims to capture 10% of Botswana’s market within three years.

Promoter:	Kagiso Makuke
Contact:	(+267)76272682, kmakuke@melhor.co.bw
Partnership Required:	Debt
Jobs Prospects:	10 – 20 Jobs
Investment Required:	USD 711,774.38
Project Location:	Gaborone





14

MOKGOSI ENERGY (PTY) LTD – MOKGOSI ENERGY PROJECT



The proposed project will establish a facility to convert organic waste into electricity, biogas, and fertilizer, targeting the local, regional SADC, and African renewable energy market. Aims to capture 5% of this market, with potential clients being rural households, farmers, institutions, and small businesses.

Promoter:	Tshepho Mphela
Contact:	(+267)77345838, tshephomphela3@gmail.com
Partnership required:	Equity, Government Grant
Jobs prospects:	50+ Jobs
Investment Required:	USD 142,815.39
Project Location:	Gaborone





16

PYROLYSIS PLANT



The proposed project will establish a pyrolysis technology, which converts waste materials into valuable products like fuel or chemicals, targeting local, regional, African, and international markets.

Promoter:	Nonofa Cynthia Giddie
Contact:	(+267) 72845692, giddienc@gmail.com
Partnership required:	Equity
Jobs prospects:	13, 000 Jobs
Investment Required:	USD 2,999,280.47
Project Location:	Sefhare





17

PEST ERADICATORS (PTY) LTD – PEST ERADICATORS INTEGRATED AGRI-HUB



The proposed project will establish manufacturing bio-based agricultural inputs, provide diagnostic services, and operate a smart agro-retail system to serve the African market.

Promoter:	Ntokozo Vellah
Contact:	(+267)76350766, pushingproductbw@gmail.com
Partnership required:	Debt and Equity
Jobs prospects:	20 – 30 Jobs
Investment Required:	USD 498,328.79
Project Location:	Gaborone





18

PREMIUM CREATIONS (PTY) LTD – KINETIK



The proposed project will establish recycling used oil and tires to produce fuel and other valuable materials, serving the regional SADC market.

Promoter:	Keletso Kaisara
Contact:	(+267)74232971,kaisarakeletso90@gmail.com
Partnership Required:	Debt
Jobs Prospects:	10 Jobs
Investment Required:	BWP 5,790,096.05
Project Location:	Gaborone





19

PREZLIN CLOTHING (PTY) LTD – PPE PRODUCTION



The proposed project will establish the production of uniforms, Personal Protective Equipment (PPE), and promotional wear to serve both the local Botswanan market and the regional SADC market, including countries like Namibia, Zimbabwe, and South Africa.

Promoter:	Kenny Kuli
Contact:	(+267)76862669, kennyk@prezlin.co.bw
Partnership Required:	Equity and Debt
Jobs Prospects:	150 Jobs
Investment Required:	USD 2,000,776.58
Project Location:	Palapye





20

UNITECH TECHNOLOGY (PTY) LTD – METAL PROCESSING AND FABRICATION



The proposed project will establish a metal processing and fabrication manufacturing project.

Promoter:	Danish Faraz
Contact:	(+267)74524513, danish.faraz.in@gmail.com
Partnership required:	Equity and Debt
Jobs prospects:	500 Jobs
Investment Required:	USD 718,316.40
Project Location:	Gaborone





21

SKIN FREE SOAPS (PTY) LTD – NATURAL SKIN CARE MANUFACTURING



The proposed project will establish a natural skincare manufacturing company focused on producing plant-based, eco-friendly soaps and skincare products with minimal plastic usage.

Promoter:	Atamelang Adelaide Free
Contact:	(+267) 71565920, skinfreesoaps@gmail.com
Partnership required:	Grants and Crowd Funding
Jobs prospects:	20 – 25 Jobs
Investment Required:	To be provided upon request
Project Location:	Mogoditshane (Greater Gaborone)





22

TEXTILE ZONE (PTY) LTD – TEXTILE PRODUCTION



The proposed project will establish a manufacturing initiative focused on textile production and PPE specialization, operating across multiple regions in Botswana.

Promoter:	Tshepiso Robert
Contact:	(+267)74463946, robertshepiso@yahoo.com
Partnership required:	Equity, Concessional Debt and Loans
Jobs prospects:	1000 Jobs
Investment Required:	USD 1,687,647.02
Project Location:	North-West District





23

UNITED CHEM (PTY) LTD - WASHING POWDER PRODUCTION



The proposed project will establish the production of washing powder for the local Botswanan market.

Promoter:	Solomon Rapelang Moyo
Contact:	(+267) 71926496, rapsmoyo@gmail.com
Partnership required:	Equity
Jobs prospects:	25 Jobs
Investment Required:	USD 356,043.67
Project Location:	Gaborone





24

URBAN SPRING (PTY) LTD – LEATHER GLOVE PRODUCTION

The proposed project will establish a safety leather glove manufacturing project.

Promoter:	Ditiro Bailelwang
Contact:	(+267) 71571947, urbanspring@gmail.com
Partnership Required:	Debt and Equity
Jobs Prospects:	20 Jobs
Investment Required:	USD 10,170.44
Project Location:	Gabane





25 **XXX FIRE PRO (PTY) LTD – FIRE SAFETY EQUIPMENT PRODUCTION**

The proposed project will establish the manufacturing of fire safety equipment.

Promoter:	Fani Chris Dikgang
Contact:	(+267) 71823551, fanidikgang@gmail.com
Partnership required:	Debt
Jobs prospects:	200 Jobs
Investment Required:	USD 1,428,608.72
Project Location:	Lobatse





26

**POWA – TECH ENGINEERING
(PTY)LTD – ELECTRICAL CABLE
MANUFACTURING**



The proposed project will establish an electrical cable manufacturing factory looking to produce:

- House wire cables (Single Cores) – from 0.5 sq.mm to 6.0 sq.mm
- Copper Airdec Service Cable – 10sqmm & 16 sq.mm* 3 core
- Aluminum Aerial Bundled Cables (ABC) – 50 sq.mm & 95 sq.mm up to 5 cores
- LV Distribution Copper Cables – 16 sq.mm armored up to 3 & 4 cores

Promoter:

Lemogang Phiri

Contact:

(+267) 74084509, powatech81@gmail.com

Partnership Required:

Debt and Equity

Jobs Prospects:

200 Jobs

Investment Required:

USD 1.1 Million

Project Location:

Gaborone





SECTOR: INFRASTRUCTURE DEVELOPMENT





01

CM THOUGHTS (PTY) LTD – TERRAIN ACTIVATED MODULAR INFRASTRUCTURE



The proposed project will establish a terrain-activated modular infrastructure project. With a focus on eco-tourism, recreation, events, and smart utility hubs, this innovative project aims to transform underutilized rocky and hilly terrains into multifunctional community spaces

Promoter:	Maatla Keiponye
Contact:	(+267) 71560090, cmthoughts@outlook.com
Partnership Required:	Equity, Debt, Public-Private Partnerships and Grants
Jobs Prospects:	26 – 36 Jobs
Investment Required:	USD 10,325,963.03
Project Location:	Kanye





02

COMPASS MOTION (PTY) LTD – FREIGHT LOGISTICS COMPANY

The proposed project will establish a freight and logistics project.

Promoter:	Eteng Ramaboka
Contact:	(+267) 72871433, motioncompass@gmail.com
Partnership Required:	Debt
Jobs Prospects:	15 Jobs
Investment Required:	USD 1,928,030.79
Project Location:	Gaborone





03 FORTUNE SPRINGS HOLDINGS(PTY) LTD – KAZUNGULA TRUCK STOP



This is an integrated proposed project with the intention to establish a truck stop facility with a solar plant to serve the trucks along Kazungula road.

Promoter:	keorapetse C. Tshupelo
Contact:	(+267)74848912, 75504018 caesart@fsh.co.bw
Partnership Required:	Debt and Equity
Jobs Prospects:	400 Jobs
Investment Required:	USD 5,340,938.59
Project Location:	Kazungula





04 **ICONIC TRUCKING (PTY) LTD – TRUCKING SERVICES**

The proposed project will establish a fleet expansion on their already existing fleets.

Promoter:	Desmond T. Osupile
Contact:	(+267) 72456562, desosupile@gmail.com
Partnership Required:	Debt and Equity
Jobs Prospects:	35 Jobs
Investment Required:	USD 2,963,000.00
Project Location:	Gaborone





05

PROJECT UTILITIES (PTY) LTD – FRP REBAR , MESH & ROCK BOLT MANUFACTURING

The proposed project will establish a manufacturing facility to produce GFRP rebar, mesh, and rock bolts targeting the infrastructure, housing and mining industries.

Promoter:	Benard T. Ruwona
Contact:	(+267)71488962, projectfxf@gmail.com
Partnership Required:	Debt and Equity
Jobs Prospects:	30 Jobs
Investment Required:	USD 571,265.10
Project Location:	Francistown





06

SAPHACHI (PTY) LTD – CARGO FREIGHT AND LOGISTICS

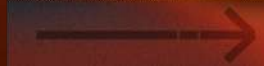
The proposed project will establish a key inland logistics hub for the SADC region, facilitating container handling, customs clearance, bonded warehousing, and distribution for regional and international freight. It will serve manufacturers and mining companies by streamlining cargo flow between landlocked countries and seaports, reducing transportation costs, and enhancing regional trade integration.

Promoter:	Tshepho T. Makhani
Contact:	(+267) 74229354, saphachi@gmail.com
Partnership Required:	Debt and Equity
Jobs Prospects:	80 Jobs
Investment Required:	USD 8,568,976.45
Project Location:	Gaborone





SECTOR: MINING





01

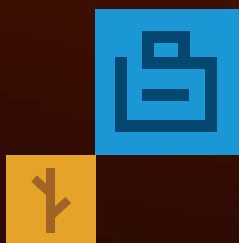
FALCON METALS RESOURCES BOTSWANA – TATI GREENSTONE BELT GOLD



The proposed project is 100% owned by Okavango Geomatics and resources, and intends to establish a gold mining and processing plant in the northern part of Botswana. The company holds a valid prospecting License and situated in a highly prospective gold exploration area in the Tati Greenstone Belt.

Promoter:	Falcon Metals Resources Botswana
Contact:	(+267)72617482, onalethata@gmail.com
Partnership Required:	Debt
Jobs Prospects:	500 Jobs
Investment Required:	USD 714,081,370.47
Project Location:	Francistown





02 GREENSYNC TECH (PTY) LTD

GreenSync Tech is a strategic venture aims to revolutionize diamond cutting and polishing by integrating advanced technologies such as AI-driven precision machinery and blockchain-based traceability systems.

Promoter:	Onneile Maripe
Contact:	(+267)72273210, wangumaripe@gmail.com
Partnership required:	Debt and Equity
Jobs prospects:	500 Jobs
Investment Required:	USD 1,602,599.33
Project Location:	Francistown



03 RED CYPRESS (PTY) LTD- REWASTE SOLUTIONS

The proposed project will establish a recycling facility.

Promoter:	Ketsile Mogae
Contact:	(+267)77401027, ketsile@rewaste.co.bw
Partnership required:	Debt, Equity and Grants
Jobs prospects:	21 Jobs
Investment Required:	USD 428,583.85
Project Location:	Gaborone





04 ZOE DIAMONDS (PTY) LTD

The proposed project will establish a diamond polishing facility.

Promoter:	Ada Thela
Contact:	(+267)72583072, adathela@gmail.com
Partnership required:	Debt and Equity
Jobs prospects:	30 - 40 Jobs
Investment Required:	USD 10,000,000.00
Project Location:	Gaborone





05 ELEMENTSODA



The project will establish a desalination plant in Ntwetwe Pan to produce brine. The brine will be transported via a pipeline to Chemical producing plant in Palapye. The plant will also produce about 17 million cubic meter of water for wholesale to Water Utilities Corporation.

Promoter:

Calisto Radithipa

Contact

(+267) 71420688, calisto.r@kemcore.com

Partnership required:

Debt and Equity

Jobs prospects:

500 Jobs

Investment Required:

USD 1,400,000,000.00

Project Location:

Ntwetwe/Palapye





06 JL MINERALS



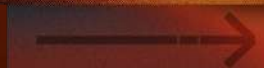
JL Minerals has 5 prospecting licences in base metals which are at different stages of development. These licences are in Southern, Mabutsane, North-West, Boteti and Hukuntsi Districts. These minerals include among others manganese and copper.

Promoter:	Jacqui Portuondo
contact:	(+267) 72100842, jacqui@jlcorp.co.bw
Partnership Required:	Debt and Equity
Jobs Prospects:	500 jobs
Investment Required:	To be provided on request
Project Location:	Various





SECTOR: TOURISM AND HOSPITALITY





01

EASTERN TOURS ECO-TOURISM



The proposed project will establish the development of a flagship, sustainable tourism and renewable energy destination on a 160-hectare waterfront concession at Gaborone Dam. The core development will be a 5-star luxury eco-lodge on a dedicated 3.3-hectare site (GD4), offering high-end accommodation, eco-tourism activities, and conservation programs. The project uniquely integrates a solar power generation facility on up to 48 hectares of the concession.

Promoter:

Aluta Dube Modisaotsile

Contact:

(+267) 74839622, alutam@agaverticals.com

Partnership required:

Joint Venture and Equity

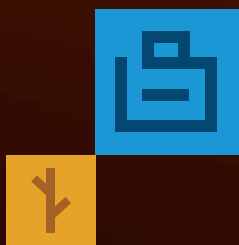
Investment Required:

USD 2,000,000.00– 30,000,000.00

Project Location:

Gaborone Dam





02 CHOZAM WATERS (PTY) LTD

The proposed project will establish a water park and resort, aiming to capture 15% of the local recreational market within the first two years of operation.

Promoter:	Izina Debbie Kashweeka
Contact:	+(267)75403393, kashweekadebbz@gmail.com
Partnership Required:	Debt Financing and Equity
Jobs Prospects:	150 Jobs
Investment Required:	USD 28,480,121.08
Project Location:	Samochima



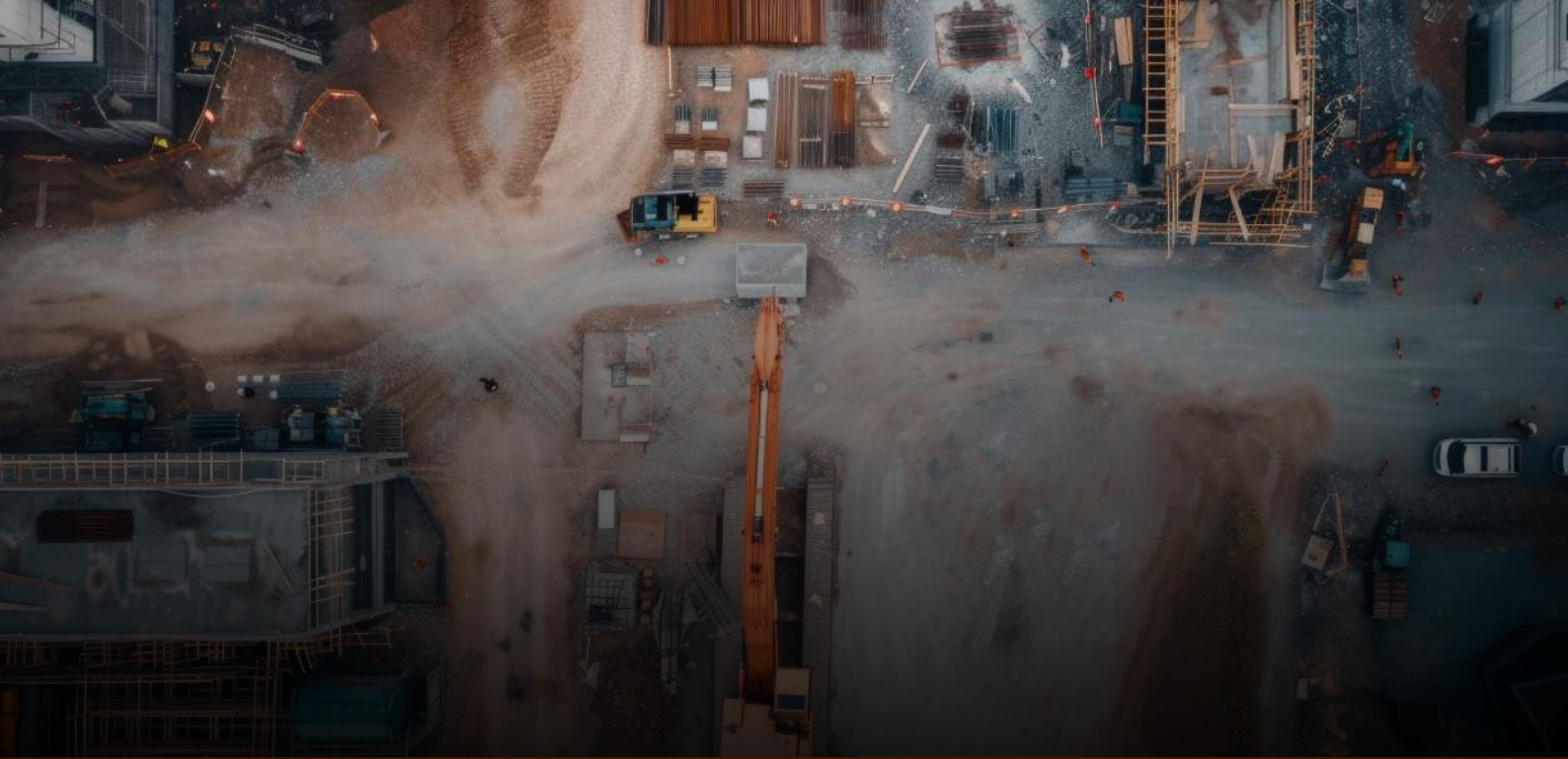


03 JUNE HOLDINGS (PTY) LTD

The proposed project will establish an eco-tourism and cultural heritage resort, targeting local and regional SADC markets in the tourism and hospitality sector. The project aims to capture 5% of the market.

Promoter:	Boitshoko Keadilwe
Contact:	(+267)78197664, sylviakebadilwe24@gmail.com
Partnership required:	Debt Financing, Equity
Jobs prospects:	25 – 35 Jobs
Investment Required:	USD 356,001.51
Project Location:	Gaborone





04 SELEMO RUSTIC HOTEL (PTY) LTD

The proposed project will establish a 5 star hotel and hospitality establishment in Gaborone, having acquired concession at Gaborone Dam.

Promoter:	Sylvester Tshomane
Contact:	(+267)71325566, sylvester@selemorustichotel.com
Partnership required:	Debt and Equity
Jobs prospects:	100 Jobs
Investment Required:	USD 17,147,606.88
Project Location:	Gaborone





05 TARTE GROUP (PTY) LTD



The proposed project will establish a lodge and safari establishment called Mokgapa Lodge and Safari in Lesoma, Chobe District.

Promoter:	Atang Brenden Thuso
Contact:	(+267)72210166, ouma.oupagroup@gmail.com
Partnership required:	Debt and Equity
Jobs prospects:	15 Jobs
Investment Required:	USD1,067,962.78
Project Location:	Lesoma





06 WILDERNESS PULSE SAFARIS (PTY) LTD

The proposed project is an establishment of a lodge as well as the tour guide school in the Selebi Phikwe region.

Promoter:	Malebetsane Cheno
Contact:	(+267)71536004, cheno.boitumelo@gmail.com
Partnership required:	Debt and Equity
Jobs prospects:	60+ Jobs
Investment Required:	USD 187,660.00
Project Location:	Selebi Phikwe





SECTOR: PUBLIC SECTOR PROJECTS





01

BOTSWANA UNIVERSITY OF AGRICULTURE & NATURAL RESOURCES (BUAN)



The proposed project will establish Agro-industrialization and customized value chains for Botswana’s livestock and horticulture sectors.

Promoter:	Botswana University of Agriculture and Natural Resources
Contact:	(+267) 71 327 753
Partnership Required:	Foreign Direct Investment
Jobs Prospects:	500 Jobs
Investment Required:	USD 6,514,234.88
Project Location:	Kasane





03

BOTSWANA TOURISM ORGANISATION



KASANE- KAZUNGULA REDEVELOPMENT (KKRP) PLAN PRIORITY SITES

The project has identified four priority development areas which are available for investment which will stimulate tourism growth in the towns and region. Kasane and Kazungula are two towns in northern Botswana sitting along a 14 km waterfront site on the beautiful Chobe River. The region is a world-renowned safari destination which hosts a wide variety of biodiversity including the world's largest population of African elephants. The opportunity exists to invest in the development of the KKR Priority Sites in partnership with Botswana Government represented by Botswana Tourism Organisation.

Promoter: Shato Lopang
contact: (+267) 71205776, slopang@botswanaturism.co.bw

Priority Site 1: Residential Eco-estate and Spa Hotel (Vacation homes, Hotel, Boat jetty, Food & Beverage Outlets)

Partnership required: Equity/joint Venture Partnership
Jobs prospects: 900
Investment Required: USD 25,202,863.53
Project Location: Kasane

Priority Site 2: Kasane Waterfront, Central Tourism Hub and Marina (Hotel, Food and Beverages Outlets, Retail, Recreation and Marina)

Partnership required: Equity/ joint Venture Partnership
Jobs prospects: 60
Investment Required: USD 6,635,237.35
Project Location: Kasane



Priority Site 3: Conference & Events Centre (International Conference Centre, Guest Accommodation)

Partnership required: Equity/ Joint Venture Partnership
Jobs prospects: 2400
Investment Required: USD 54,294,583.18
Project Location: Kasane

Priority Site 4: Kazungula Waterfront Tourism Leisure Hub (Monument and tourist information, Assembly-outdoor theatre, Leisure & Recreation area)

Partnership required: Equity/ Joint Venture Partnership
Jobs prospects: 220
Investment Required: USD 20,456,867.97
Project Location: Kazungula

KHUIS TOURISM PARK

The Khuis Tourism Park is located on a 406.2ha piece of land on the eastern border between Botswana and South Africa. The proposed park is located alongside the Khuis Gorge along the Molopo fossil River. The piece of land has been allocated to Khuis Community Economic Development Trust who wish to form a Joint Venture Partnership with an investor for the following developments and activities.

Partnership required: Equity/ Joint Venture Partnership
Jobs prospects: 50
Investment Required: USD 1,415,700.21
Project Location: Khuis

PHUDUHUDU CULTURAL VILLAGE

The Phuduhudu Cultural Village is to be developed on a 24. ha plot allocated to the Ixghwa Trust made of nine (9) settlements from Hukunsi District being Ukhwi, Ngwatle, Zutshwa, Monong, Maake, Inalegolo, Phuduhudu, Ncaang, and Hunhukwe. The envisaged developments are a cultural village celebrating the culture and heritage of the Kgalagadi District. Proposed developments include; performance arena, traditionally themed accommodation units, 8 (eight) campsites, Restaurant and conference facility and curio shop.

Partnership required: Joint Venture Partnership
Jobs prospects: 60
Investment Required: USD 2,123,550.31
Project Location: Phuduhudu





04 FAIRGROUND HOLDINGS

1. Hotel Development Investment Opportunity

Fairground Holdings presents a prime investment opportunity within its 33.05-hectare mixed-use masterplan in Gaborone, Botswana. With 80% of the land still available for development, the project offers exceptional potential across various sectors. Its proximity to major institutions and the CBD, coupled with its location within a designated Special Economic Zone Area (SEZA), further enhances its attractiveness to investors seeking long-term, high-yield returns in the hospitality and MICE (Meetings, Incentives, Conferences, and Exhibitions) sectors.

Promoter:	David Mokgweetsi
Contact:	(+267) 76547343, dmokgweetsi@fgh.co.bw
Partnership required:	Build, Operate & Transfer (BOT), Property Development Finance
Jobs prospects:	176
Investment Required:	USD 18,399,553.74
Project Location:	Gaborone





2. Residential Investment Opportunity

The Residential Node occupies approximately 10 hectares of greenfield land within Fairgrounds Park. Strategically positioned for optimal connectivity, the node offers convenient access to the adjacent entertainment and civic zones. This location is designed to enhance the residential experience by providing seamless proximity to lifestyle amenities, event spaces, and community-focused activities – creating a vibrant, integrated “live, work, play” environment.

Partnership required:	Sale of Land Parcels
Jobs prospects:	230
Investment Required:	USD 8,635,569.30
Project Location:	Gaborone

3. MICE Sector Investment Opportunity (Civic Node)

One such opportunity is the Civic Node, covering approximately 5.4 hectares within a total 6.7-hectare area reserved for both MICE (Meetings, Incentives, Conferences, and Exhibitions) and hotel development. It is strategically positioned to interface seamlessly with the adjacent retail and residential nodes, the Civic Node is designed to serve as the central hub for large-scale events and gatherings. This integration enhances the vibrancy and functionality of Fairgrounds Park, reinforcing its role as a premier destination for business, leisure, and lifestyle experiences.

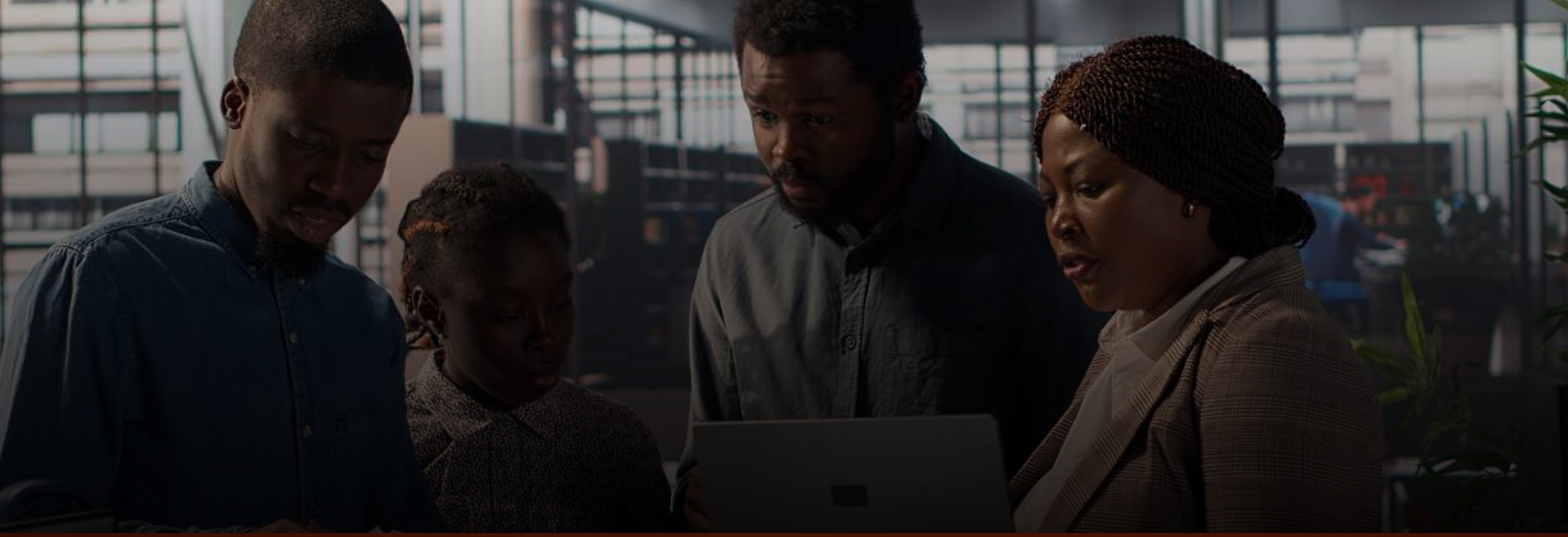
Partnership required:	Joint Venture Partnership
Jobs prospects:	60
Investment Required:	USD 2,123,550.31
Project Location:	Phuduhudu

4. Retail Investment Opportunity

The Retail Node, strategically located on the northern edge of Fairgrounds Park, adjacent to the prominent Samora Machel Drive. Spanning approximately 4.6 hectares, this node is purposefully designed to host a diverse mix of retail outlets, dining establishments, and vibrant public spaces. The development aims to create a dynamic commercial hub that enhances the convenience and lifestyle offering within the broader precinct.

Partnership required:	Property Development Finance, Management contract
Jobs prospects:	230
Investment Required:	USD17,109,436.99
Project Location:	Gaborone





05 BOTSWANA OIL LIMITED (BOL)

1. Coastal Storage

Construction of a 70million litres coastal storage facility with to enhance the nation's petroleum storage and distribution capacity.

Promoter:	Mpho Mokgosi
Contact:	(+267) 71302653, mpho.mokgosi@botswanaoil.co.bw
Partnership required:	Equity
Investment Required:	USD 70,000,000.00
Project Location:	Walvis Bay





2. Ikaegeng Coal-to-Products (CTX)

Development of a Coal to Products Facility and Business, producing petroleum and petrochemical products for the local market and export. The project is projected to produce 24,000 barrels per day.

Partnership required:	Equity and Debt
Investment Required:	USD 6,000,000,000.00 to 7,000,000,000.00
Project Location:	Palapye

3. Liquefied Petroleum Gas – Palapye Botswana

Construction of a gas packaging and manufacturing plant with a storage capacity of 8,000 tonnes.

Partnership required:	Equity and Debt
Investment Required:	USD 11,000,000.00
Project Location:	Palapye





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For more details on any project listed here, please visit the Deal Rooms during the Pula Investment Conference or contact the BITC Investment Promotion Department. Each project profile is available on request with financial models, technical documentation, and promoter contact information.

Contact Us



+267 363 3300



geb@bitc.co.bw



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