

4TH QUARTER 2022



EA'S ONE-DAY CONFERENCE ON
**NIGERIA'S
ECONOMIC PROSPECTS**

- **GLOBAL**
- **NATIONAL**

- **SUBNATIONAL**
- **CORPORATE**

KEY INFORMATION

For: **CEOs, EDs, CFOs, CROs, Policymakers, Investors, Diplomats, and Donors**

Date: **Thursday, 8 December 2022** | Time: **9:00am - 5:00pm** | Fee: **N97, 500 per person**

Venue: **Lagos Continental Hotel (with online option), Plot 52A,
Kofo Abayomi Street, Victoria Island**

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EA'S ONE-DAY CONFERENCE ON NIGERIA'S ECONOMIC PROSPECTS

Economic Associates (EA) will host a conference on **Nigeria's Economic Prospects** on Thursday, 8 December 2022, at Lagos Continental Hotel (with online option), Plot 52A, Kofo Abayomi Street, Victoria Island.

EA conferences provide rich opportunities to:

- Track shifts in global income statement and balance sheet items and their medium-term prospects
- Assess vulnerabilities to unfolding realities at national, subnational, sectoral, and corporate levels.
- Explore rebalancing options for the income and wealth portfolios of countries, states, and companies.

This conference will track trends, prospects, and interlinkages across four sub-themes:

1. Global Prospects: Ripple-Effects of Geo-political Tensions on Global Income and Wealth
2. National Prospects: How to Stabilize Revenue, Debt Costs, Forex, Exchange Rate, and Growth
3. Subnational Prospects: Stay Solvent, Regenerate Hot Spots, Upgrade Value Chains, and Upskill
4. Corporate Prospects: How to Rebalance Transactions and Portfolios to Optimize Earnings and Assets

Major take-aways from this quarterly update include:

- Illuminating guides for factoring evolving shifts in global income and wealth into strategies.
- Evolving evidence on national, subnational, and corporate vulnerabilities to global realities.
- Options for Rebalancing country, state, sectoral, and corporate income and wealth.
- Medium term forecasts and scenarios for countries, states, sectors, and companies.



DR. AYO TERIBA
FACILITATOR

Ayo is CEO of Economic Associates (EA) where he directs ongoing research and consulting on Nigeria's Economic Outlook, focusing on global, continental, national, sub-national, sectoral, and corporate issues. He is a Visiting Faculty at the Nigerian University of Technology and Management (NUTM) in Lagos where teaches Economics of Globalization on the Nigerian Scholars Programme (NSP). He is the Vice-Chairman of the Technical Committee of the National Council on Privatization (TC-NCP), aligning privatization programmes with the macroeconomy.

Ayo earned B.Sc. Economics from University of Ibadan with Sir

James Robertson Prize and Medal, UAC Prize in Economics, and Economics Departmental Prize as all-round best economics graduate in 1988, M.Sc. Economics from Ibadan in 1990, M. Phil. Economics of Developing Countries as a Cambridge-DfID Scholar at University of Cambridge in 1992, and Ph.D. in Applied Econometrics and Monetary Economics from University of Durham in 2003. He is an Alumnus of Lagos Business School (AMP 5) and Henley Business School (BDP) Executive Programmes.

Ayo articulates his views on Nigeria's economic policy imperatives through articles, interviews, and comments in the mass media. He successfully spearheaded the advocacy for redenomination of Naira notes and coins that led to the introduction of N100, N200, N500 and N1000 notes between December 1999 and

October 2005. His current reform advocacy is on how Nigeria can change the economic narratives by using her vast stocks of under-utilized public wealth to unlock internal and external liquidity needed to rejuvenate ebbing fiscal, financial, and forex flows.

Before becoming CEO of EA in 2004, Ayo was Chief Economist at ThisDay Newspaper (2001-2004), Faculty Member at Lagos Business School (1995-2001), Head of Research at Lagos Chamber of Commerce (1993-1995), and Company Economist at UAC of Nigeria (1992-1993). Ayo consults for blue-chip companies, Federal and State ministries, departments, and agencies, DfID, GIZ, USAID, UNDP, UNIDO, World Bank. He has received grants from Ford Foundation and Rockefeller Foundation and was a Visiting Scholar at the IMF Research Department in Washington DC.

AGENDA

08.30 - 09.00	Arrival Tea/Coffee and Registration
09.00 - 09.45	Introductions and Overview
09.45 - 11.00	Session 1: Global Prospects <ul style="list-style-type: none">• <i>Ripple-Effects of Geo-political Tensions on Global Income and Wealth</i>• <i>Medium Term Outlook of Commodity/Equity Price Headwinds/Tailwinds</i>
11.00 - 11.30	Break
11.30 - 13.00	Session 2: National Prospects <ul style="list-style-type: none">• <i>Vulnerable Revenue, Debt Costs, Forex Liquidity, Exchange Rate</i>• <i>How to Stabilize Revenue, Debt Costs, Forex, and Exchange Rate</i>
13.00 - 14.00	Lunch
14.00 - 15.15	Session 3: Subnational Prospects <ul style="list-style-type: none">• <i>Vulnerable Revenue, Hot Spots, Value Chains, and Human Capital</i>• <i>How to Stay Solvent, Regenerate Hot Spots, Upgrade Value Chains, Upskill</i>
15.15 - 15.45	Break
15.45 - 17.00	Session 4: Corporate Prospects <ul style="list-style-type: none">• <i>Vulnerability of Revenues and Assets to Ripples of Geopolitical Tensions</i>• <i>How to Rebalance Transactions/Portfolios to Optimize Earnings/Assets</i>



RESERVATION

Participation is by prior reservation, subject to confirmation by EA. Confirmed participants will receive *conference materials* ahead of the day.

Please complete online reservation form at www.econassociates.com, or call Comfort 0816 555 2681, or e-mail info@econassociates.com for more information.

ABOUT EA

Incorporated in 2004, Economic Associates (EA) equips decision-makers with the information needed for the creation, preservation, and optimization of economic value in Nigeria. Our conferences, seminars, reports, and advisory clients have included decision makers and analysts from manufacturing, trading, banking, investment, stock broking, consulting, federal and state government ministries, departments and agencies, multinational corporations, embassies, and multilateral and bilateral development partners. Our service offerings currently revolve around five work areas:

- **The Global Crucible:** *framework for tracking and aligning with unfolding global realities*
- **Continental Melting-Points:** *realignment options for synchronizing continents' strategies with global realities*
- **National Melting-Points:** *realignment options for synchronizing countries' strategies global realities*
- **Subnational Melting-Points:** *realignment options for synchronizing states' strategies with global realities*
- **Sectoral Melting-Points:** *realignment options for synchronizing companies' strategies with global realities*

EA offers three mutually reinforcing modalities for tracking and realigning strategies with global evolution:

1. Our *open-enrolment conferences* on **Nigeria's Economic Prospects** offer decision makers opportunities to *engage external peers, with varied backgrounds and aspirations, on the latest developments in global, national, sub-national, and sectoral spheres, and refine their tacit notions of the best adaptive responses to unfolding realities.*
2. Our *subscription services* on **Nigeria's Economic Prospects Report** and **Leading Indicators Databases** codify insights from our conferences for wider circulation among decision makers at national, sub-national, and sectoral levels who want reference documents for guiding economic decisions.
3. Our *in-house presentations* on **Nigeria's Economic Prospects** offer decision makers opportunities for the *deeper internal engagement needed to assimilate the key issues into their strategies.*

CONFERENCES

EA's one day Conferences on **Nigeria's Economic Prospects** offer decision makers opportunities to situate their *tacit concerns about the economy in global and local contexts* and engage in *peer scrutiny* that gives the *tunnel and peripheral vision, hindsight, insights, and foresight to soar above the storms.* Conference participants focus on the *broad contours of the unfolding global scenarios* and explore the *pragmatic range of swiftly implementable realignment options at the global, continental, national, subnational, and sectoral levels.*

COURSES/SEMINARS

EA's **Five-Day Seminars** on **Strategic Economics** are a series of *knowledge-and-skill-building weeklong courses* that *explore granular strategic contents of global, continental, national, subnational, and corporate issues* to offer opportunities for *building organizational competence to organically analyze, articulate, implement, watch, and evaluate strategy execution.*

SUBSCRIPTION SERVICES

Our subscription services *distil codifiable insights* from our conferences for wider dissemination.

Nigeria's Economic Prospects Report and **Leading Indicators Databases** are *vigilance/foresight toolkits* that *update ongoing narratives and databases to track and contextualize evolving glocal trends for assimilation into decisions.*

ADVISORY

We collaborate with clients to explore, customize, and assimilate various issues of relevance into their strategic aspirations. Our engagements typically move through three stages from awareness to action:

- **Concept Formation:** awareness conversations with decision makers to explore strategic deliverables.
- **Strategy Formulation:** strategy sessions with decision makers to tease out customized solutions.
- **Capacity Building:** capacity-building sessions to articulate and execute ongoing strategic realignment.